

## CHAPTER 1 THE MANAGER AND MANAGEMENT ACCOUNTING

### 1-1 How does management accounting differ from financial accounting?

*Management accounting* measures, analyzes, and reports financial and nonfinancial information that helps managers make decisions to fulfill the goals of an organization. It focuses on internal reporting and is not restricted by generally accepted accounting principles (GAAP).

*Financial accounting* focuses on reporting to external parties such as investors, government agencies, and banks. It measures and records business transactions and provides financial statements that are based on generally accepted accounting principles (GAAP).

Other differences include (1) management accounting emphasizes the future (not the past), and (2) management accounting influences the behavior of managers and other employees (rather than primarily reporting economic events).

### 1-2 “Management accounting should not fit the straitjacket of financial accounting.” Explain and give an example.

Financial accounting is constrained by generally accepted accounting principles. Management accounting is not restricted to these principles. The result is that

- management accounting allows managers to charge interest on owners’ capital to help judge a division’s performance, even though such a charge is not allowed under GAAP,
- management accounting can include assets or liabilities (such as “brand names” developed internally) not recognized under GAAP, and
- management accounting can use asset or liability measurement rules (such as present values or resale prices) not permitted under GAAP.

### 1-3 How can management accounting information help managers formulate strategies?

Management accounting information helps manager formulate strategy by answering the following questions, which could contribute to formulation of strategies:

- Who are our most important customers and what are our critical capabilities?
- What are the bargaining power of our customers and our suppliers?
- What substitute products exist in the marketplace, and how do they differ from our products in terms of features, price, cost, and quality?

### 1-4 Define the term “value chain” and state its six primary business functions.

The value chain is the sequence of business functions by which a product is made progressively more useful and added value to customers. Its six primary business functions are research and development (R&D), design of products and processes, production, marketing, distribution, and customer service. In addition to the six primary business functions, value chain may involve an

# Cost Accounting Chapter 1 Solutions

**Hammer, William K. Carter**



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