

## Crowdfunding: A Guide to Raising Capital on the Internet (Bloomberg Financial) by Steven Dresner



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Crowdfunding: A Guide to Raising Capital on the Internet  
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# Crowdfunding A Guide To Raising Capital On The Internet Bloomberg Financial

**Steven D. Strauss**



## **Crowdfunding A Guide To Raising Capital On The Internet Bloomberg Financial:**

Crowdfunding Steven Dresner, 2014-03-10 A groundbreaking book on the growing trend of crowdfunding Crowdfunding has gained considerable traction over the last few years By combining the Internet social media with equity based financing it is poised to usher in a new asset class that will change how early stage and small business financing transactions are consummated Author Steven Dresner Founder and CEO of Dealflow com understands the nuances of how crowdfunding can help companies gain much needed access to capital and now he shares those insights with you Engaging and informative this book will serve the needs of a global audience comprising entrepreneurs financiers and other professionals It skillfully addresses the market dynamics that are catapulting crowdfunding into the mainstream and explores essential issues ranging from planning an online campaign post transaction management and business planning to securities law and tax issues Puts the business of crowdfunding in perspective with a look at the current marketplace overview of important data and legitimate concerns Examines effective techniques for communicating with the crowd Details equity based financing and other sources such as debt instruments Contains contributions from a wide array of individuals involved in the worlds of finance law and accounting social media marketing as well as DealFlow Media s own staff Crowdfunding affords start ups and other smaller businesses better access to capital via the Internet social media It also allows an investor of any size to back a business of their choosing This new book will show you what this process entails and how it can benefit everyone involved

*Crowdfunding* Steven Dresner, 2014-02-20 A groundbreaking book on the growing trend of crowdfunding Crowdfunding has gained considerable traction over the last few years By combining the Internet social media with equity based financing it is poised to usher in a new asset class that will change how early stage and small business financing transactions are consummated Author Steven Dresner Founder and CEO of Dealflow com understands the nuances of how crowdfunding can help companies gain much needed access to capital and now he shares those insights with you Engaging and informative this book will serve the needs of a global audience comprising entrepreneurs financiers and other professionals It skillfully addresses the market dynamics that are catapulting crowdfunding into the mainstream and explores essential issues ranging from planning an online campaign post transaction management and business planning to securities law and tax issues Puts the business of crowdfunding in perspective with a look at the current marketplace overview of important data and legitimate concerns Examines effective techniques for communicating with the crowd Details equity based financing and other sources such as debt instruments Contains contributions from a wide array of individuals involved in the worlds of finance law and accounting social media marketing as well as DealFlow Media s own staff Crowdfunding affords start ups and other smaller businesses better access to capital via the Internet social media It also allows an investor of any size to back a business of their choosing This new book will show you what this process entails and how it can benefit everyone involved

*Crowdfunding and Entrepreneurship* Ignatius Ekanem, Steve Ideh, 2023-12-11 This accessible text provides an insight into

the growing global trend of crowdfunding as a source of entrepreneurial finance Grounded in academic literature this book looks at the micro and macro issues within crowdfunding from the entrepreneur's access to finance at the business level to the role of government in regulating the market It helps the reader develop a sound understanding of crowdfunding as a source of finance the crowdfunding process and potential options when faced with start up funding issues A range of international case studies of successful and unsuccessful crowdfunding campaigns help readers to apply theory to real life scenarios Readers are also supported throughout the book with chapter objectives and summaries key terms discussion questions and further reading guidance Instructor materials such as slides and test questions are available as digital supplements Crowdfunding and Entrepreneurship will be a valuable resource for students of new venture creation and entrepreneurial finance as well as entrepreneurs exploring crowdfunding as an option for business development

*Entrepreneurship* Andrew Zacharakis, Andrew C. Corbett, William D. Bygrave, 2019-12-05 Entrepreneurship 5th Edition helps aspiring entrepreneurs understand the process of starting a new venture and appreciate the vital role of entrepreneurship in the economy This accessible textbook explains the steps involved in starting a new company and offers insights on engaging with startups as investors bankers accountants lawyers vendors customers and employees Delving into the real world trials and tribulations of entrepreneurship the text covers every stage of the entrepreneurial process from searching for an opportunity and molding it into an attractive product or service to launching growing and eventually harvesting the new venture The fully revised and updated fifth edition integrates core concepts of entrepreneurship and practical case studies enabling students to develop an inclusive perspective on how businesses are born grow and succeed or fail The authors explore the entrepreneurial competitiveness of nations throughout the world describe the critical factors for starting a new enterprise and building it into a successful business and demonstrate how to build a workable business model Clear straightforward chapters cover each essential area of entrepreneurship including marketing strategy team building financial projections business planning and more

**The Emerald Handbook of Fintech** H. Kent Baker, Greg Filbeck, Keith Black, 2024-10-04 The Emerald Handbook of Fintech offers a detailed user friendly examination of the technologies and products reshaping the financial technology industry from leading global scholars and practitioners

*The EU Crowdfunding Regulation* Pietro Ortolani, Marije Louisse, 2021-12-21 Part of the Oxford EU Financial Regulation Series The EU Crowdfunding Regulation provides an in depth and timely analysis of the EU Crowdfunding Regulation which is intended to make it easier for crowdfunding platforms to operate throughout the EU which came into force on 10 November 2021 The book answers legal questions raised by the Regulation and assesses its impact on legal practice considering the position of the various types of crowdfunding The analysis is divided into six parts The first two parts describe how the Regulation came into being and the role of the Regulation in European capital markets before defining and assessing the scope of the Regulation Parts three to five explain how the Regulation applies to the three main players in crowdfunding the

crowdfunding service providers the project owners and the investors who form the crowd examining the relevant applicable obligations and safeguards The final part looks at managing preventing and resolving crowdfunding related disputes Providing a balance between academic scrutiny and practical context including consideration of how the Regulation interacts with UK law after Brexit and drawing upon various aspects of financial law consumer law and dispute prevention resolution this book is invaluable for legal practitioners and academics looking for a single resource to elucidate this rapidly expanding mode of financing *Crowdfunding Intelligence* Chris Buckingham,2015-05-07 The ultimate inside guide to crowdfunding the fastest growing way to raise money for companies and entrepreneurs **The Crowdfunding Revolution: How to Raise Venture Capital Using Social Media** Kevin Lawton,Dan Marom,2012-12-07 THE GROUNDBREAKING NEW METHOD FOR RAISING VENTURE CAPITAL THROUGH SOCIAL NETWORKS The declaration of independence for our industry MAT DELLORSO WealthForge Inc The Crowdfunding Revolution should be on the mandatory reading list for everybody active in the industry or for everyone who s planning to be CROWDFUND NEWS Kevin Lawton and Dan Marom have done a great job A must read for everybody entering the field of crowdfunding GIBSBERT KOREN Smarter Money We recommend this book highly to anyone who is fascinated by this new methodology for funding projects and endeavors A wonderful read BRIAN MEECE RocketHub Read this book if you want to catch the next wave FRED BRYANT WealthForge Inc A must read for anyone interested in the early stage funding process MANDAR KULKARNI pluggd in The Crowdfunding Revolution offers fundraising inspiration for small business owners and aspiring entrepreneurs BUSINESS2COMMUNITY The Crowdfunding Revolution offers fundraising inspiration for small business owners and aspiring entrepreneurs SMALL BUSINESS TRENDS YOUR POOL OF INVESTORS JUST INCREASED BY 2 BILLION Since the day the first human being approached a prospective investor the province of capital allocation has been controlled by a small and entrenched minority All this has changed Now the power of the Internet particularly social media enables anyone to connect with more investors in less time than it used to take to connect with one The investing pool is open everyone is in and The Crowdfunding Revolution shows how to get to the forefront of the new world of venture financing This groundbreaking guide explains how the explosive growth of connectivity is obviating human to human networks and centralized planning of capital allocation and describes how crowdfunding can be used to tap into a collective intelligence for far superior results Providing a wealth of information that will make your crowdfunding efforts more efficient and productive the book is organized into three thematic sections THE ROAD HERE A thorough overview of what crowdfunding is and how and why this radical new approach is replacing traditional means of venture financing THE CROWDFUNDING CAMPAIGN Proven methods for marketing to the crowd setting clear objectives building a crowdfunding team and communicating in a way that inspires action THE ROAD AHEAD The crowdfunding ecosystem intellectual property issues mining collective IQ new investment models and regulations More than 2 billion people globally are now active online and that number is guaranteed to grow at an

extraordinary rate The Crowdfunding Revolution explains all the ins and outs of raising investment capital by using social media and new technologies to draw small sums of money from an almost countless number of sources Organic Transparent Decentralized This is crowdfunding This is the future Read The Crowdfunding Revolution and become the first expert in your crowd on this radical new approach poised to supplant age old venture financing methods **Get Your Business Funded** Steven D. Strauss,2011-06-28 Explore the many options available to get the money you need for your business Whether your business is a new start up an established company attempting to grow or somewhere in between Get Your Business Funded gives you the full range of options for raising capital in today s challenging economy Covering everything from bank loans to angel investors to equity financing to more unorthodox methods this complete guide uses clear easy to understand language to explain each approach Divided into two sections Sources and Funding and What You Need to Know Explains such unorthodox financing sources as peer to peer lending online grants business plan competitions and the friends and family plan Reveals untapped funding streams available through the government Follows on the success of the author s previous work The Small Business Bible Pick up this reader friendly guide and discover the many ways you can Get Your Business Funded right now **Crowdfunding Intelligence** Chris Buckingham,2015 Through the power of the Internet it represents one of the most exhilarating ways to raise investment funds for your dream project It enables you to get exposure in the public domain and can mean a seal of approval being given to your ideas by the masses Developed from crowdsourcing where people get together to generate ideas and solve problems crowdfunding is an extension of this only now the crowd add money funding to a project It offers investment solutions to project needs in all sorts of fields from apps to zoos This book provides unrivalled explanations and frameworks to help any entrepreneur or business to prepare and execute a successful crowdfunding campaign and raise the capital they need It contains expert insights and advice from the major players in the sector including the leading crowdfunding sites on how success can be achieved *The Crowd Funding Services Handbook* Jason R. Rich,2014-08-05 Crowdsourcing funding is the new way to finance start ups in a networked world Entrepreneurs small business owners investors artisans or those who merely have a good idea for a business venture have a new and attainable means of securing capital to grow their dreams Gone are the days when the only options to raise funds for a new business were venture capitalists angel investors or Wall Street Web based crowdfunding services are now plentiful and offer a variety of options for the aspiring entrepreneur However these services are not typically as well understood as the more traditional means of raising capital In The Crowdsourcing Funding Services Handbook author Jason R Rich offers a step by step overview of the various crowdsourcing funding services available on the Web as well as the necessary documentation required to launch a successful crowdfunding campaign Contains details on how to evaluate and select the best online platform for crowdfunding efforts Provides details on creating a business plan to the specifications require to raise capital via crowdfunding Provides an overview of the financial projections that will be required for a crowdfunding initiative Proposes a

specific approach to creating a pitch video to succeed with a crowdsource funding campaign The Crowdsourcing Handbook is a thorough well developed resource for those seeking to raise capital to start a business or fund the development of an innovative idea Author and crowdfunding expert Jason R Rich provides this definitive hands on guide to raising capital in the new economy

*The JOBS Act* William Michael Cunningham, 2016-12-17 The second edition of this book shows how full implementation of the Jumpstart Our Business Startups JOBS Act by the SEC in 2016 enables entrepreneurs and SME executives to leverage crowdfunding platforms to raise significant amounts of capital for their startups and small to medium sized businesses The unprecedented fundraising opportunities contained in the hundreds of pages of new SEC rules have generated tremendous excitement in the startup small business angel investing and venture capital worlds tempered by uncertainty about the correct interpretation of the rules and the compliance risks implicit in them In *The JOBS Act Crowdfunding Guide for Small Businesses and Startups 2nd Edition* crowdfunding pioneer William Michael Cunningham trawls the hundreds of pages of new rules for the essential takeaways and practical tips on successfully tapping the new crowdfunding sources that the JOBS Act opens up to small businesses and startups while complying with new SEC regulations in the least burdensome way The 2nd edition of *The JOBS Act* delivers the following new material Updates and augments the 1st edition with description analysis and discussion of post 2012 SEC rules and forms implementing the JOBS Act Focuses on the final SEC rules that implement Title III Regulation Crowdfunding and Title IV Regulation A to make the JOBS Act a practical fundraising vehicle for small business and startups Presents case studies of successful JOBS Act compliant crowdfunding campaigns Tips readers to the opportunities loopholes and hazards in the hundreds of pages of new SEC rules that crowdfunders need know to maximize their fundraising success and avoid inadvertent non compliance Deploys new graphical analysis tools and financial models summarizing and comparing characteristics of various equity based and donation based crowdfunding campaigns Reviews and describes significant Title III offerings and highlights relevant Title IV offerings Lists all SEC FINRA approved equity crowdfunding platforms funding portals Describes Title VII and provides crowdfunding pertinent information on the new Offices of Women and Minority Inclusion at twenty nine federal agencies Who This Book Is For Entrepreneurs and small business owners who wish to leverage the JOBS Act to crowdfund their enterprises The secondary readerships are investors angels venture capitalists securities lawyers community development specialists and visitors to crowdfunding platforms which are required under the JOBS Act to demonstrate to the SEC and FINRA that they are proactively providing educational resources to potential crowdfunders

**The JOBS Act** William Michael Cunningham, 2012-12-20 On April 5 2012 President Barack Obama signed the Jumpstart Our Business Startups Act better known as the JOBS Act The act is designed to reopen American capital markets to small companies defined in the act as Emerging Growth Companies This is one of the most significant legislative initiatives in finance since the Securities and Exchange Acts of 1933 and 1934 and it opens up funding to a slew of companies previously shut out of the

capital markets Here s the good news Small businesses and startups will be able to raise up to 1 million in equity or debt funding online via what are called Crowdfunding Platforms online communities and websites Imagine an eBay like site that allows you to post your idea for a commercial venture online and then allows investors to purchase equity shares or stakes in it As one journalist put it it s social media meets venture capital How can you get in on the new funding opportunities That s what The JOBS Act Crowdfunding for Small Businesses and Startups is all about Investment expert William Michael Cunningham shows how the new law will enable you to use the internet to raise significant amounts of capital funding for your startup After discussing briefly the development and implementation of the law what it means and how it will impact the business startup marketplace he delivers the nuts and bolts of how to take advantage of the JOBS Act to access new sources of capital for your small business or startup As you ll see the act has the power to unleash a new wave of innovation increase employment and set many more average entrepreneurs and investors on the road to wealth Not just for entrepreneurs The JOBS Act Crowdfunding for Small Businesses and Startups will benefit investors securities lawyers community development specialists educators venture capitalists and those offering services in the new crowdfunding arena It is simply the most current and most comprehensive compendium of information on the law and its impact on this new market

*Equity Crowdfunding for Investors* David M. Freedman, Matthew R. Nutting, 2015-05-26 Learn the ins and outs of equity crowdfunding with this informative guide *Equity Crowdfunding for Investors* is a comprehensive objective and authoritative guide to the social and financial rewards of crowdfunding Before now angel investing and the spectacular returns possible in this asset class has been off limits to all but the wealthiest Americans Now equity crowdfunding portals allow the general public to buy shares in startups and fast growing private companies for the first time in generations This book provides the guidance individuals need to invest wisely tempering the excitement of leading edge technology innovative business models and exciting new brands with thorough practical know how including investor limits and requirements portfolio strategy deal terms and much more Readers will learn the pros and cons of investing in equity crowdfunding so they can make an informed investment decision as well as best practices for finding researching evaluating and buying into potentially profitable startups Digital components include tables graphs comparison charts screen captures checklists and other tools that further enable readers to make suitable investment choices Equity crowdfunding is a new exciting and evolving way for growing businesses to raise capital and for average investors to buy equity in those businesses It has been hailed as a game changer in the private capital markets particularly the angel investment asset class which includes angel investing This book shows readers how to take full advantage of this new avenue of investment without being taken advantage of themselves Make smarter investment decisions Avoid being ripped off Find the best information available Understand the SEC rules and limits Equity crowdfunding can produce huge returns It also comes with huge risk Some companies will succeed but many will fail Everyday investors can mitigate some risk and increase their chance of profit with the fundamental insight provided in *Equity*



Crowdfunding for Investors      *The Crowdfunding Bible* Scott Steinberg, 2012 Dream of launching a new product project or startup Wish granted Thanks to crowdfunding today's hottest form of investment suddenly anyone can bring any idea or invention to life on the Internet The world's leading guide to raising money online The Crowdfunding Bible shows you how to launch market and successfully run a high tech fundraising campaign regardless of industry or budget It reveals the secrets to catching the media and public's eye and attracting donors in a language that everyone can understand From books to films albums events and consumer products and video games dive in to discover the new world of venture capital waiting at your fingertips FEATURES Best Crowdfunding Sites and Services Full Guides How to Start Promote Any Project Expert Tips and Advice PR and Social Media Strategies Advice from Top Creators Every entrepreneur thinking about jumping into the wild world of crowdfunding needs to read this J Jennings Moss Editor Portfolio.com      **The Fundraising Strategy Playbook** Arooj Sheikh, 2021-12-14 How do you raise startup capital to bring your vision to life The Fundraising Strategy Playbook teaches you how to deliver a compelling pitch generate investor demand negotiate your terms and determine your founder funder fit You'll learn how to build your funding stack and get creative with how you source capital to achieve different milestones in your company's journey Written by a founder for founders this book empowers entrepreneurs to know their options and take charge of their company's financial future whether it's by supercharging early revenue generation sourcing non dilutive financing equity free money or raising venture capital Packed with insights from entrepreneurs with 600M exits legendary VCs Kleiner Perkins Accel Techstars 500 Startups and more and innovation enthusiasts like Jason Feifer Entrepreneur Magazine this book is filled with answers to the questions you wish you could ask the most accomplished entrepreneurial minds This is the smart entrepreneur's playbook on how to intelligently raise capital for the long haul success of a startup The contents of this book include Part 1 Fundraising Fundamentals sources of capital venture capital fundraising process and more Part 2 Elements Design Principles of a Pitch Deck Part 3 The Art of Persuasive Pitching Part 4 Fundraising Strategy how to plan a raise types of investments designing your funding stack evaluating founder funder fit and more Part 5 Fundraising Strategy for Female Founders Part 6 Fundraising Strategy for International Companies

**Crowdfunding** Mark T. Hiraide, 2016      Archetypes of Crowdfunding Platforms Florian Danmayr, 2013-12-04 Currently a new potential paragon of fundraising and financing in particular crowd funding CF attracts a lot of attention Basically CF is an open call for capital mainly via the internet where the desired campaign can be evaluated and financially supported by a large group of individuals the crowd The matchmaking process between campaign creators and potential investors is mainly established by a standardized CF platform CFP Scientific discourse on CF is still nascent since existing studies and papers focus on the potential of CF and its basic principles Florian Danmayr addresses crowd funding platforms as object of his analysis and contributes to the body of literature by enhancing knowledge on the composition of the CFP market

**Crowdfunding in Europe** Dennis Brüntje, Oliver Gajda, 2015-08-20 Crowdfunding is becoming an increasingly popular

method to finance projects of every kind and scale This contributed volume is one of the earliest books presenting scientific and research based perspectives of crowdfunding its development and future The European Crowdfunding Network ECN and its scientific work group together with FGF e V invited both researchers and practitioners to contribute to this first state of the art edited volume on crowdfunding in Europe This book contributes to a better comprehension of crowdfunding encourages further fundamental research and contributes to a systematization of this new field of research The book also features expert contributions by practitioners to enhance and complement the scientific perspective This book can be used as a guideline and shall advance classification in an emerging research field      **Crowdfunding Made Simple** Devin D

Thorpe,2025-01-10 Crowdfunding Made Simple is the ultimate guide for ambitious small business owners who dream big but remain grounded in reality This book is designed for leaders like you entrepreneurs managing revenue generating businesses poised to thrive but who need the capital to unlock their full potential Whether you re seeking 500 000 or more through regulated investment crowdfunding or planning to scale your enterprise to new heights this guide provides the roadmap Packed with actionable strategies and the latest AI tools you ll gain the confidence and skills to craft campaigns that resonate inspire and deliver results Master the Crowdfunding Process Step by step guidance to help you navigate everything from campaign setup to compliance Leverage AI Tools Discover cutting edge technology to streamline your efforts and amplify success Build Strong Relationships Learn to connect with investors and foster trust in your business Raise More Capital Proven strategies to exceed your fundraising goals and fuel lasting growth About the Author Devin D Thorpe is a seasoned crowdfunding expert bestselling author and the host of Superpowers for Good a show that celebrates impactful leaders With a proven track record of helping entrepreneurs raise millions Devin is dedicated to enabling prosperity for small business owners and fostering innovation in the regulated investment crowdfunding space

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