

Chasing Down the Next Big Thing



Coolhunting

- Spot hot new ideas
- Identify the trendsetters
- Use coolhunting to your advantage

Peter Gloor & Scott Cooper

Foreword by **dannah boyd**, popular blogger/social networks expert

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Coolhunting Chasing Down The Next Big Thing:

Coolhunting Peter Andreas Gloor, Scott M. Cooper, 2007 Coolhunting and swarm creativity are powerful concepts about identifying emerging trends and discovering the key trendsetters They are about uncovering hidden innovation and innovators and they include the how and why new ideas and new knowledge are converted into products and services that correspond to the collective human mindset Coolhunting involves making observations and predictions as part of the search for cutting edge trends It is a way of capturing what the collective mind is thinking and using what is captured to one's advantage For an example of this collective mind concept on the television show Who Wants to be a Millionaire contestants unsure of the answer to a question had the option of asking the audience or phoning a so called expert Far more often than did the experts the collective intelligence of the audience produced the correct answer This is a simple example of swarm creativity Humans swarm around like minded people with whom they not only feel comfortable but also can collaborate to produce winning ideas The volume includes sidebars that expand concepts and present engaging anecdotes as well as illustrations charts graphs tables and pictures to help guide the reader through the explanations of concepts or simply to make for a more enjoyable read The book includes many examples from history and from more recent business cases Some of the examples are how the CEO of Continental Airlines participating in an online forum of frequent flyers brought 200 of these people together in Houston at a dinner to discuss how the company could improve its services how 10 research labs collaborating globally to discover the causes of the SARS disease were able to share newly acquired knowledge and achieve tremendous results very quickly and how Linux an organization with no one officially in charge became the only serious contender to the strictly hierarchical organization *Planning for Tomorrow's Packaging Realities* Nelson Allen, American Management Association, 1969 Study of current trends in the packaging industry in the USA and the contribution thereof to profitability in the retail trade includes economic implications and technical aspects of packaging incl Containerisation Innovation in materials and design marketing techniques etc *Practical Sales Forecasting* William Copulsky, 1970 Textbook on the methodology of forecasting consumer demand for consumer goods and on the use of economic models and sector analysis to forecast the economy *The Fourth Strike* Albert D. Cunningham, 1970 Compilation of articles on the role of private enterprise in the provision of vocational training and employment opportunity for the relief of structural unemployment of the disadvantaged incl Dropouts Blacks and other minority groups in the USA covers financial aspects recruitment and Motivation of trainees teaching methods and training centres in plant training the selection of supervisors human relations etc and includes case studies **How Cool Brands Stay Hot** Joeri Van Den Bergh, Mattias Behrer, 2013-03-03 How Cool Brands Stay Hot reveals what drives Generation Y the most marketing savvy and advertising critical generation and how you can develop the right brand strategies to reach this group which at three times the size of Generation X has a big impact on society and business Packed with qualitative and quantitative research plus creative ideas

on how to position develop and promote brands to the new consumer generation it explains the five crucial steps or dimensions on how to stay a cool youngster brand The first edition of How Cool Brands Stay Hot won the prestigious 2012 Berry AMA Book Prize for the best book in marketing and Expert Marketer s Marketing Book of the Year 2011 This fully updated second edition incorporates additional years of extensive research and includes new case studies and 18 interviews with global brand and marketing executives of successful brands such as Converse Heineken Diesel Coca Cola MasterCard eBay and the BBC

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