

# Harvard Business School Management Consulting Club

# Case Interview Guide

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Douglas Cantor, Clay Risen, Vault.com Staff

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Startup success is thought to rest largely on the founder's talents and instincts But the wrong team investors or partners can sink a venture just as quickly False Starts In following the oft cited advice to fail fast and to launch before you re ready founders risk wasting time and capital on the wrong solutions False Promises Success with early adopters can be misleading and give founders unwarranted confidence to expand Speed Traps Despite the pressure to get big fast hypergrowth can spell disaster for even the most promising ventures Help Wanted Rapidly scaling startups need lots of capital and talent but they can make mistakes that leave them suddenly in short supply of both Cascading Miracles Silicon Valley exhorts entrepreneurs to dream big But the bigger the vision the more things that can go wrong Drawing on fascinating stories of ventures that failed to fulfill their early promise from a home furnishings retailer to a concierge dog walking service from a dating app to the inventor of a sophisticated social robot from a fashion brand to a startup deploying a vast network of charging stations for electric vehicles Eisenmann offers frameworks for detecting when a venture is vulnerable to these patterns along with a wealth of strategies and tactics for avoiding them A must read for founders at any stage of their entrepreneurial journey Why Startups Fail is not merely a guide to preventing failure but also a roadmap charting the path to startup success

Mastering the Case Interview Alexander Chernev,2011 Mastering the Case Interview 8th edition offers detailed advice on how to ace the case interview It outlines the key interview principles provides practical tips on writing your resume and carrying out the personal experience interview and identifies strategies for mastering the case analysis It offers an overview of five most common types of cases outlines a framework for approaching each type of case and provides an extended array of interview examples that includes 20 sample case discussions and 200 practice questions \*\*Harvard Business School Publishing ... Catalog of New Teaching Materials\* Harvard Business School Publishing Corporation,1996 \*\*Vault Guide to the Top 50 Consulting Firms\* Douglas Cantor,Clay Risen,Vault.com Staff,2003-08-22 This best selling guide offers an inside look at management consultant careers and the firms that shape the industry \*\*Vault Guide to the Case Interview\* Mark Asher,Eric Chung,Vault (Firm),2005 Careers at consulting firms from high powered strategy giants to exclusive boutiques are more popular than ever But if you want to join a consulting firm you re going to have to face the case interview The case interview a tough business analysis is the biggest hurdle prospective consultants and other strategists face The Vault Guide to the Case Interview has all the information you need the frameworks the questions even the brainteasers and back of the envelope calculations If you we ever thought about a career in consulting or strategy you need this guide Book jacket

American Book Publishing Record ,1984 Mastering the Case Interview, 9th Edition Alexander
Chernev,2018-03-22 Mastering the Case Interview offers detailed advice on how to ace the case interview This book outlines the general principles of managing the case interview delineates the most common types of cases and outlines a framework for approaching each type of case The discussion of the basic principles of case analysis is complemented by an extensive array of interview examples that includes 20 sample case discussions and 200 practice questions

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