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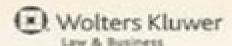
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Tina L. Stark

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Drafting Contracts How And Why Lawyers Do What They Do

Jiyuan Zhang

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Drafting Contracts Tina L. Stark, Monica Llorente, 2024-02-22 Buy a new version of this textbook and receive access to the Connected eBook on Casebook Connect including lifetime access to the online ebook with highlight annotation and search capabilities Access also includes an outline tool and other helpful resources Connected eBooks provide what you need most to be successful in your law school classes Like previous editions of this landmark title the Third Edition of Drafting Contracts How and Why Lawyers Do What They Do emphasizes the importance of accurately memorializing the business deal while also advancing your client's interests New co author Monica Llorente builds on the foundation and insights of Tina Stark's landmark text with detailed introductions to the six building blocks for drafting contracts that pave the way for understanding any type of business contract Reader friendly text illustrated by examples and sample provisions demonstrates the mechanics strategy and precision of real world contract drafting In line with Tina Stark's legacy of building a bridge between law school and practice co author Monica Llorente solicited significant input from law professors practitioners and law students in the course of her work on the Third Edition NEW TO THE THIRD EDITION Covid's effect on contract drafting including force majeure provisions Expanded and updated coverage of use of qualifiers standards and risk allocation Expanded and updated coverage of endgame mechanisms such as limitations on liability specific indemnity tools and provisions All new coverage of Professional Responsibility Part summary chapters that provide a capsule overview of all topics in those chapters Online materials and updates on using AI and technology in drafting available on CC Resources page and Aspen website Professors and students will benefit from Using drafting concepts as the building blocks for understanding and writing business contracts Clear descriptions of the purpose and format of every part of a contract Guidance for developing drafting skills Hands on exercises for practice and self assessment Best practice recommendations for drafting clearly and unambiguously Integrated coverage of strategy risk management ethical considerations Online materials and updates for using AI and Technology in contract drafting Drafting Contracts Tina L. Stark, 2007 A perfect fit for the upper level legal drafting course Drafting Contracts How and Why Lawyers Do What They Do teaches the key practices of contract drafting with particular emphasis on how to incorporate the business deal into the contract and add value to the client's deal By providing many solid examples of quality writing the book helps students to master the basics and to incorporate similar techniques into their own drafting This text is also appropriate for use in transactional simulation courses transactional clinics advanced writing courses first year writing courses first year contracts courses and interviewing negotiating and counseling courses Many great features ensure the value and reliability of this text PART I introduces the building blocks of contracts and teaches the analytic skill of translating the business deal into contract concepts so that students learn how and why a drafter chooses a specific contract concept PART II sets out the framework of an agreement and works through it from the preamble to the signature lines discussing the business legal and drafting issues that occur in

each part of a contract PART III turns to drafting rules for good writing and to techniques for enhancing clarity and avoiding ambiguity PART IV details how to look at the contract from the client s perspective what does the client want to achieve and what risks does it want to avoid in order to find and resolve business issues PART V shows students how to integrate everything they have learned how to organize a contract how to use precedents and how to review and comment on a contract PART VI addresses ethical issues that arise in drafting PART VII provides additional exercises presents a five prong framework for considering business issues that appear in almost every transaction money risk control standards and endgame Chapter 17 Adding Value to the Deal includes plentiful examples of well drafted provisions many based on commercial agreements provides exercises for use in or out of class individually or collaboratively including contract mark ups new drafting and both combined into a single exercise integrates a single fact pattern throughout many exercises in the book the purchase of a jet by a ne er do well with significant financial problems and varying fact patterns relating to employment relationships and to assignment and delegation provisions accompanied by a Teacher's Manual that includes notes explaining the answers to each exercise and answers to questions that students commonly ask also accompanied by a website that provides all mark up exercises that can be projected and walked through during class a template for formatting and multiple versions of one of the culminating exercises so that professors can use the version best suited to their classes An author website to support classroom instruction using this title is available at http www aspenlawschool com stark

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