

ASPEN COURSEBOOK SERIES

DRAFTING CONTRACTS

How and Why Lawyers Do What They Do

SECOND EDITION

Tina L. Stark



Wolters Kluwer
Law & Business



Drafting Contracts How And Why Lawyers Do What They Do

Jiyuan Zhang



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each part of a contract PART III turns to drafting rules for good writing and to techniques for enhancing clarity and avoiding ambiguity PART IV details how to look at the contract from the client's perspective what does the client want to achieve and what risks does it want to avoid in order to find and resolve business issues PART V shows students how to integrate everything they have learned how to organize a contract how to use precedents and how to review and comment on a contract PART VI addresses ethical issues that arise in drafting PART VII provides additional exercises presents a five prong framework for considering business issues that appear in almost every transaction money risk control standards and endgame Chapter 17 Adding Value to the Deal includes plentiful examples of well drafted provisions many based on commercial agreements provides exercises for use in or out of class individually or collaboratively including contract mark ups new drafting and both combined into a single exercise integrates a single fact pattern throughout many exercises in the book the purchase of a jet by a ne'er do well with significant financial problems and varying fact patterns relating to employment relationships and to assignment and delegation provisions accompanied by a Teacher's Manual that includes notes explaining the answers to each exercise and answers to questions that students commonly ask also accompanied by a website that provides all mark up exercises that can be projected and walked through during class a template for formatting and multiple versions of one of the culminating exercises so that professors can use the version best suited to their classes An author website to support classroom instruction using this title is available at <http://www.aspenlawschool.com/stark>

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