

No Bs How To Get Brand Deals Tips 2025

Christian G. Meyer

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Branding That Works: The No B.S. All In Guide To Building Your Brand for Success; Without the Fluff or **Pricey Pros** Michael K. Bigos, 2025-08-01 Written for solopreneurs startups nonprofits and small business owners this refreshingly honest book walks you through the step by step process of building a brand that actually connects converts and grows Whether you re just starting out or stuck at a plateau you ll learn how to clarify your message shape your visual identity and scale your business with confidence and purpose Brand strategist and U S Army veteran Michael K Bigos pulls back the curtain on what it really takes to create a brand that stands out in a noisy world without needing a marketing degree or a million dollar budget In this book you ll learn how to Discover your why and turn it into brand momentum Build a visual identity that s more than just a logo Communicate with clarity confidence and consistency Know what to DIY and when it s time to hire help Stop wasting money on marketing that doesn't move the needle Whether you're a bold founder side hustler nonprofit leader or dreamer ready to make impact this book is your no nonsense roadmap to launching and scaling a brand that matters Perfect for readers who want A clear branding strategy that works in the real world Step by step guidance without jargon or fluff A brand they re proud of and one their audience can trust This isn t just another branding book It's a field guide to building something real with clarity conviction and purpose No B.S. Guide to Selling Your Company for Top Dollar Dan S. Kennedy, David Melrose, 2025-01-07 Join Dan Kennedy and David Melrose for a no nonsense dive into building businesses that SELL BIG In this brand new addition to the No B S series you ll learn how to build a business that you can sell for maximum wealth Every business owner dreams of pursuing a successful top dollar exit that II get them a 7 to 8 figure payday but few ever achieve it Those who do manage to sell their business are often bogged down by ruthless investment firms BS valuation formulas or their own poor business practices and systems These stop business owners from getting the maximum amount of wealth that they can from their businesses DON T BE ONE OF THEM Luckily business experts and sellers themselves Dan Kennedy and David Melrose have the antidote You ll discover Who the potential buyers are for your business and how to tap into a whole new market primed to buy How to set up a business that is BUILT TO SELL with your future exit strategy always in mind How to sell Blue Sky and ditch the traditional valuation formula to achieve the biggest payday possible Ways to negotiate with potential buyers and survive the Deal Killers How to live life and set yourself up for success after the sale Plus real interviews with company owners who successfully sold their companies to achieve top dollar exits If you own or are even thinking about starting a business and want to achieve real wealth then you can t afford not to read this book No B.S. Guide to Successful Marketing Automation Dan S. Kennedy, Parthiv Shah, 2024-10-15 Dan Kennedy and Parthiv Shah leverage their extensive marketing expertise to teach you proven no nonsense strategies for achieving successful marketing automation This exceptional addition to the No B S series is essential for anyone aiming to harness software and cutting edge technology to elevate their marketing efforts In this book

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