

Proven How To Get Brand Deals Near Me

A Gutmann

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Nation's Business .1929 Go Viral, Get Noticed, Make Money: The Social Media Playbook for Success Ahmed Musa, 2025-03-11 Social media is the most powerful marketing tool available today but using it to its full potential can be tricky Go Viral Get Noticed Make Money is your playbook for leveraging social media to grow your brand increase your visibility and boost your bottom line This book provides a step by step strategy for creating viral content engaging with your audience and driving traffic to your products or services You ll learn how to build an online presence that resonates with followers attracts attention and keeps people coming back for more With expert tips on choosing the right platforms optimizing your posts for maximum reach and turning engagement into profit this book will show you how to use social media to make real money while growing your influence Sell the Brand First: How to Sell Your Brand and Create Lasting Customer Loyalty Dan Stiff, 2010-06-07 A brand has the tremendous power to create a positive experience that will resonate with your customers So why do you and most other salespeople focus on selling your product or service but not on selling your brand Sell the Brand First reveals a fresh highly effective way to close the sale by selling to your customers from brand strength Corporate trainer and brand selling specialist Dan Stiff shares his proven Brand Staircase Method a four step process that shows you how to hone in on your customers mind sets create sales pitches based on how your brand fits into your consumers lifestyles and fully satisfy the trade buyers needs and expectations Even the most experienced salespeople tend to simply adopt their marketing department s version of their brand Stiff helps you become a Brand Ambassador by making your brand your own finding the emotional connection between your customer and your brand and speaking Brand Language to serve buyers needs The Brand Staircase gives you the tools you need to Discover the inherent value in your brand and sell from it Avoid hollow brand promises and break through the glass ceiling of price Build on marketing efforts to leverage your brand s identity and positioning in the marketplace Stiff illustrates key points through practical selling experience at NCR DeWALT and Black Decker He combines that knowledge with engaging real life case studies and proven examples from Fortune 500 companies within multiple industries His sample dialogues and common brand examples in the marketplace make selling the brand come alive Whether you re selling B2B or B2C or you re a sales manager leading the charge Sell the Brand First will change the way you look at selling and the way you sell for the better and for good

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