

# Being the Boss

THE 3 IMPERATIVES
FOR BECOMING
A GREAT LEADER



Linda A. Hill Kent Lineback

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# Being The Boss The Imperatives For Becoming A Great Leader

Puja Mehta

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Being the Boss Linda Annette Hill, Kent Lineback, 2011 Are you the boss you need to be As good as your firm expects you to be Good enough to achieve your career aspirations Being the Boss can help no matter where you are on your journey In it Harvard Business School's Linda Hill and executive Kent Lineback combine six decades of research teaching practice and observation to provide the insights and information you need to move forward Some managers are content with just getting by But most stop making progress because they don't understand how to become a great boss what great bosses actually do or where they currently stand in comparison with where they should be In this book the authors show you how to measure yourself against what s required At the end you will clearly understand your strengths where you need to make progress and how to move forward Whether you re new or experienced this book is your quide to becoming the great boss you need to be for your firm your people and yourself Being the Boss Linda A. Hill, Kent Lineback, 2011-01-11 You never dreamed being the boss would be so hard You re caught in a web of conflicting expectations from subordinates your supervisor peers and customers You re not alone As Linda Hill and Kent Lineback reveal in Being the Boss becoming an effective manager is a painful difficult journey It's trial and error endless effort and slowly acquired personal insight Many managers never complete the journey At best they just learn to get by At worst they become terrible bosses This new book explains how to avoid that fate by mastering three imperatives Manage yourself Learn that management isn t about getting things done yourself It's about accomplishing things through others Manage a network Understand how power and influence work in your organization and build a network of mutually beneficial relationships to navigate your company's complex political environment Manage a team Forge a high performing we out of all the Is who report to you Packed with compelling stories and practical guidance Being the Boss is an indispensable guide for not only first time managers but all managers seeking to master the most daunting challenges of leadership Being the Boss, with a New Preface Linda A. Hill, Kent Lineback, 2019-02-26 Are you the boss you need to be You never dreamed being the boss would be so hard You re caught in a web of conflicting expectations from your subordinates from those above you and from your peers and customers You re not alone As Harvard Business School's Linda Hill and manager and executive Kent Lineback reveal in Being the Boss becoming an effective manager is a painful difficult journey It requires trial and error endless effort and slowly acquired personal insight Many managers never complete the journey and instead just learn how to get by At worst they become terrible bosses This essential book now with a new preface explains how to avoid that fate by mastering three imperatives Manage yourself Learn that management isn t about doing all the work on your own It s about leading others to accomplish things with you as their guide Manage your network Understand how power and influence work in your organization and build a network of mutually beneficial relationships to navigate your company s complex political environment Manage your team Create a high performing we out of all the I s who report to you Packed with compelling stories and practical advice Being the Boss is an

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the expectations of these managers their subordinates and their superiors We hear the new managers describe how they reframed their understanding of their roles and responsibilities how they learned to build effective cross functional work relationships how and when they used individual and organizational resources and how they learned to cope with the inevitable stresses of leadership Hill vividly shows that becoming a manager is a profound psychological adjustment a true transformation as well as a continuous process of learning from experience Becoming a Manager a veritable treasury of essential leadership wisdom is a book you will turn to again and again no matter where you are on your career journey

Driven by Intention: Own Your Purpose, Gain Power, and Pursue Your Passion as a Woman at Work Michelle Gadsden-Williams, 2022-03-22 A game changing guide for women who want to transform the way they work and create their own success from an award winning global diversity expert Ambition alone will only take you but so far Without a plan however you re left with blind ambition and that won t necessarily take you where you want to go In this groundbreaking book by diversity workplace culture and career building expert Michelle Gadsden Williams you ll discover how much more useful and rewarding it is to cultivate an intentional mindset Deeply inspiring and eminently practical Driven by Intention shows how intention is about so much more than simply setting goals it s figuring out why we choose what we want to do and how we get this done in order to seamlessly execute and achieve our passions Simply put intention is the secret sauce of realizing your vision at home at work or wherever you have passions worth pursuing Gadsden Williams combines years of professional experience with research based insights proven strategies and effective exercises to provide the tools you need to get started in chapters that include Setting Intentions vs Setting Goals Strengthening Your Squad Defining Your Meaning by Impact Transforming Company Culture Leveraging Your Prized Assets Managing Your Financial Life Men as Allies for Female Leaders Filled with practical steps to take now and how to reimagine what comes next Driven by Intention is an effective blueprint for success and the profiles of twelve highly accomplished women and one executive chairman who is a male ally that drive the lessons home You ll find relatable strategies and tactics embedded in their stories from women who had to forge their own paths faced uncertainty or incredible odds and still managed to rise above it all and establish uber successful careers for themselves Women such as Mellody Hobson president and co CEO of the largest black owned asset management firm Ariel Investments Fairygodboss co founders Georgene Huang and Romy Newman Sheri Salata who had extraordinary success over more than 20 years as executive producer of The Oprah Winfrey Show and president of Harpo Studios and more share how they rose to the top because they were driven by their intentions Driven by Intention is a book for impact seekers who want to make a material difference at work in the world and in their own lives on their own terms

The Intention Imperative Mark Sanborn, 2019-10-15 Today s leaders often lack clarity and therefore the ability to execute leaving their organizations mired in the status quo Renowned leadership expert Mark Sanborn demystifies the essential elements of great leadership and provides a formula for leaders to achieve breakthrough success Culture inspiration and

emotion these are the three new imperatives of the intentional leader They re the focus of consistent action that a leader must take daily to lead powerfully in the world that is not the world that was While every company will approach these three imperatives differently they re the backbone of a successful company and they re the essential elements of intentional leadership The Intention Imperative explains how five very different businesses use clarity of purpose and consistent action to achieve extraordinary success in their given fields Using their practices as examples Sanborn shows how they ve harnessed the three imperatives and how it s possible to improve your own business by adopting their practices The larger points of intentional leadership intentional leaders and their place in the current world are explained giving readers the opportunity to spot the parallels in real world examples In addition readers will Discover why motivation isn t enough today and why employees need inspiration to deliver great results Build a culture that powers the right actions and creates the right results Make a shift in thinking to design and deliver positive emotions for customers Learn how other organizations have applied intentional leadership principles and achieved breakthrough results

\*\*Bloomberg Businessweek\*\*, 2011\*\*

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