5 Types of Evergreen content





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Content Strategy Guiseppe Getto, Jack T. Labriola, Sheryl Ruszkiewicz, 2022-11-30 This comprehensive text provides a how to guide for content strategy enabling students and professionals to understand and master the skills needed to develop and manage technical content in a range of professional contexts The landscape of technical communication has been revolutionized by emerging technologies such as content management systems open source information architecture and application programming interfaces that change the ways professionals create edit manage and deliver content This textbook helps students and professionals develop relevant skills for this changing marketplace It takes readers through essential skills including audience analysis content auditing assembling content strategy plans collaborating with other content developers identifying appropriate channels of communication and designing delivering and maintaining genres appropriate to those channels It contains knowledge and best practices gleaned from decades of research and practice in content strategy and provides its audience with a thorough introductory text in this essential area Content Strategy works as a core or supplemental textbook for undergraduate and graduate classes as well as certification courses in content strategy content management and technical communication It also provides an accessible introduction for professionals looking to develop their skills and knowledge Empowering Marketing and Sales with HubSpot Resa Gooding, 2022-07-15 Leverage HubSpot to reach your target audience with the right content and convert them into loyal customers Key Features Explore a full software stack for marketing sales and customer services to grow your business Understand how to organize track and build better relationships with leads and customers Learn to prioritize and execute your marketing tasks in an efficient way Book Description Empowering Marketing and Sales with HubSpot is your comprehensive solution to using HubSpot to achieve your business goals with a flexible and lean approach With this book you ll implement out of the box solutions provided by HubSpot for sales and marketing professionals using all the tools needed to effectively manage your business campaigns sales and marketing automation processes This book will take you through steps to ensure your investment in HubSpot pays off from Day 1 You ll learn how to set up HubSpot correctly and understand how to generate quick wins for your organization Next you will work with important HubSpot tools for SEO social media and ads The book will also show you how to use HubSpot for conversational marketing and create a marketing funnel using HubSpot s lead capture and engagement tools In addition to this you will get to grips with building custom reports dashboards and notifications to stay on top of company marketing goals Later you will learn how to use HubSpot for inbound marketing and for every type of business such as manufacturing agriculture and eCommerce By the end of this HubSpot book you will have the skills you need to be able to set up effective marketing campaigns and leverage the insights gleaned from sales efforts using just one platform What you will learn Explore essential steps involved in implementing HubSpot correctly Build ideal marketing and sales campaigns for your organization Manage your sales process and empower your sales teams using HubSpot Get buy in

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