

# EPISODE 151

**BUILDING A NO-BS  
PERSONAL BRAND &  
STARTING OVER**



# No Bs Personal Brand On LinkedIn

**Josh Levine**

A red circular graphic with a gradient, appearing as a partial circle or a thick arc, located to the right of the name Josh Levine.

## **No Bs Personal Brand On LinkedIn:**

*No B.S. Guide to Direct Response Social Media Marketing* Dan S. Kennedy, Kim Walsh Phillips, 2020-05-19 Everyone's Talking About It But Nobody Knows What They're Talking About Social Media Examiner's 2018 Social Media Marketing Industry Report found that only 10% of respondents strongly agree that they can measure ROI yet half of them will dedicate increased time and money to social media marketing instead of cutting back. Millionaire maker Dan S. Kennedy joined by marketing strategist Kim Walsh Phillips tells it like it is. If you're not focusing on converting traffic into sales you might as well set your money on fire. Kennedy and Walsh Phillips open up their playbook and show you how to stop being a social media victim and accepting non-monetizable likes and shares as a return on your time, money and energy and start using your platform for its true purpose as another channel to reach customers, gain leads and make sales. Learn how to Turn passive content into an active conversion tool. Become a lead magnet with social media profiles that focus on the needs of ideal prospects not the product or service. Create raving fans who introduce you to their networks. Turn niches into riches. Laser in on your perfect prospects and ignore the tire kickers. Harness the biggest secret in social media. Discover the principles behind successful marketing campaigns and start making dollars and cents out of your social media strategy.

**No B.S. Guide to Brand-Building by Direct Response** Dan Kennedy, 2014-03-18 Millionaire maker Dan S. Kennedy and co-founders of Iron Tribe Fitness, Forest Walden and Jim Cavale debunk branding lies and myths and reveal the truth behind the power, value creation and care and feeding of brand identity for products, services, small businesses and entrepreneurs. [The Best of No B.S.](#) Dan S. Kennedy, 2022-09-06 The ultimate Dan Kennedy collection. Millionaire maker Dan S. Kennedy has told it like it is for over 30 years. If you're not focusing on converting social media traffic into sales you might as well set your money on fire. Now this ultimate collection of Kennedy's best sales and marketing wisdom from 12 of his best-selling titles showcases the top content from the legendary millionaire maker himself. Kennedy teaches business owners the customer getting sales boosting classic marketing strategies you need so you can stop accepting non-monetizable likes and shares and start making the marketing moves that really count. Inside you will learn The most powerful marketing tactics no matter what business you're in. How to get riches with niches and become a magnet to your customers. The monetizing magic of crafting effective communication. The 1 way to prevent wasted marketing dollars. 5 ways to grow your list for FREE before spending a dime on advertising. How to turn passive content into an active conversion tool. Create raving fans who introduce you to their networks. Discover the principles behind successful marketing campaigns and start making dollars and cents out of your social media strategy. [Personal Branding For Dummies](#) Susan Chritton, 2012-05-08 The fun way to create and maintain personal branding. Distinguishing yourself from the competition is important in any facet of business. Creating a clear and concise image, reputation and status in the professional world provides an edge whether searching for a first job, exploring a change in career or looking to be more viable and successful in your current career.

Personal Branding For Dummies is a guide through the steps of creating and maintaining a personal trademark by equating self impression with other people's perception. Personal Branding For Dummies covers everything you need to create your personal branding including using different organizations and associations to increase visibility and exposure to both clients and competitors, making the most of networking, tapping into Social Media outlets like Facebook, Twitter, and LinkedIn to showcase a personal brand, building a persona through websites and blogging, evaluating personal style and appearance using conversation, negotiation, and sales techniques best suited to a personal brand, monitoring your brand reputation and successfully implementing feedback as it grows and develops, and more. Tips on utilizing Social Media to showcase your personal brand. How personal branding can help advance your career. Guidance on creating a clear and concise image. With the hands-on, friendly help of Personal Branding For Dummies, you'll establish a professional presence and personal brand identity to keep yourself distinguished in the business world.

### **AI-Powered Design Revolution - Your Uncopiable**

**Designer P S Bisht**, While 94,000 Indian designers are asleep grinding tomorrow for 40-60k retainers, a new species just woke up. They don't compete. They dominate. They don't negotiate rates. Rates beg them. They don't have employees. They have 14 AI specialists who cost 8,997/month and close 68 lakh projects while they sleep. AI-Powered Design Revolution: Your Uncopiable Designer is the exact playbook that took one burnt-out senior designer from 28 lakhs/year in 2024 to 420 crore in closed deals in just 11 months of 2025. All documented, live deal by deal, sprint by sprint. Inside these pages, you will get The 58-minute wireframe to wow ritual that closed 42 lakh annual contracts. The 3 pricing packages that made 68 lakhs feel cheap. Clients thank you for it. The 14-member AI team that replaced entire studios for 9k/month. The exact prompts, scripts, and case studies that generated 420 crore in real revenue. The portfolio system that turns viewers into 50 lakh retainers while you sleep. The zero-friction handoff that ended it. It doesn't look like the design forever. No theory. No motivation. No fluff. Only what is working right now, tonight, in any part of the globe. By the time you finish Chapter 14, the version of you that ever felt replaceable, underpaid, or afraid will be dead. You will become the most dangerous designer in your city. You will become uncopyable. The revolution is not coming. It is already here. And it has your name on it.

### **The Motivated Job Search: 2nd**

**Edition Brian E. Howard**, 2018-07-01. Book one in the Motivated Series by Brian E. Howard. If you're conducting a job search for a professional position or considering such a job search, you should read this book. Brian Howard provides a thorough, approachable guide to each of the components of a job search that will help you be the selected candidate. **The Motivated Job Search: Second Edition**. This book provides the informational steps to conduct a job search, but more importantly, strategic insight from someone who is actively engaged in front-line recruiting. These strategic insights include using the psychology of persuasion, understanding the mind and motivations of an employer, maximizing the use of accomplishments, optimizing your LinkedIn profile, and six unique tactics that will create differentiation from other job seekers.

*Guac Is Extra But So Am I* Sarah Solomon, 2019-11-26. Navigating the landscape of young adulthood is fraught

with challenges big small and existential that leave even the best of us screaming internally Guac Is Extra But So Am I The Reluctant Adult s Handbook explains the realities of life people expect you to know but aren t usually spelled out through humorous biting commentary illustrations and guidance from those who have seen it all Packed with discussions tips and advice on everything from the shifting etiquette surrounding modern dating Will you still love me when I m no longer young and tolerant of your substance abuse to how you should be forcing yourself to save for retirement We re all just a few breakdowns away from becoming an interior designer or golf pro job hunting No you cannot choose muse as a career path to the highly emotional and physical trials of moving The road to hell is paved with shag carpeting These topics and anything else that might fluster a young adult are explored and addressed with the author s trademark wit and self deprecating style Add in contributions from leaders in their respective fields including Mad Money s Jim Cramer and editors ranging from The New York Times to Town Country and Guac Is Extra But So Am I becomes an illuminating guide to what it means to be a well rounded individual in a digitally evolving world ridden with student debt and Instagram models

Mastering Your Inner Critic and 7 Other High Hurdles to Advancement: How the Best Women Leaders Practice Self-Awareness to Change What Really Matters Susan MacKenty Brady, 2018-11-23 IT S TIME TO STOP QUESTIONING YOURSELF AND START TAKING CONTROL OF YOUR SUCCESS How many times did your inner critic pop up and talk you down today Or tell you someone else wasn t good enough Is your inner critic running rampant thwarting your advancement as a leader You may have never called your inner critic out or confronted its harsh ramblings until now but it s time Mastering Your Inner Critic offers first hand hard won advice for scaling the hurdles that prevent you from controlling that little voice It s time to counter those nagging questions that torment you with positive solutions that empower you DO I KNOW WHAT I WANT Learn how to conquer self doubt and clarify your goals Be honest and true to yourself CAN I DO THIS Yes you can This book shows you how to build your confidence from the inside out HOW DO I ASK FOR WHAT I WANT Master the secret to expressing your needs WHY CAN T I DO IT ALL Stop doing too much to prove yourself and start equipping and empowering others WHO HAS THE TIME Rely on your relationships and networks to get the support you need to tackle anything Filled with inspiring anecdotes from accomplished women at various stages in their careers as well as proven strategies any woman can use in the workplace this unique and self motivating guide helps you confront your inner critic face your hurdles head on and achieve the goals that really matter to you

Great Mondays: How to Design a Company Culture Employees Love Josh Levine, 2018-12-28 Build a dynamic work culture that inspires employees and promotes organizational growth Evidence shows culture drives fiscal performance It s no secret that a toxic work culture can drive away employees and drive down profits Creating a dynamic work culture that promotes both employee and business growth is key to ensuring an organization s success However culture is a moving target and hard to get right In Great Mondays brand strategist Josh Levine introduces a proven formula for building and managing a workplace culture that maximizes employee engagement performance and

retention for long term business success Written in a punchy outcomes driven style Great Mondays reveals the six components for driving culture change in any type of organization Purpose the motivating force the North Star of an organization that both inspires and guides Values the powerful culture guardrails that establish behavioral expectations of employees and leaders Behaviors the culturally aligned symptoms and actions of a work culture Recognition the ways in which organizations can more effectively reward employees Rituals the regular activities that create and strengthen relationships between individuals Cues the physical and behavioral reminders designed to reconnect everyone to the organization s purpose and goals for the future With real life case studies drawn from Silicon Valley heavy hitters prominent nonprofits major corporations and respected universities leaders of all levels will find expert guidance and proven strategies they can put to use to create a dynamic culture where employees thrive and business grows **Selling Power** ,2005

**Guide To Using LinkedIn** Alysha Monsen,2021-07-28 With the world more connected than ever it is the perfect time for you to invest in yourself and create a personal brand Building a strong personal brand can help you to stand out from the crowd and meet your personal and professional goals No matter the size of a business creating a strong brand is crucial for all types of companies As branding influences consumer thoughts behaviors and purchase decisions it is key to business success In this book you will learn how to leverage the best social networking site for business professionals LinkedIn to create your own brand You will find the answers to all the questions you have such as what is personal branding why is personal branding important today and so on *The Competition On LinkedIn* Lilia Kuker,2021-07-28 With the world more connected than ever it is the perfect time for you to invest in yourself and create a personal brand Building a strong personal brand can help you to stand out from the crowd and meet your personal and professional goals No matter the size of a business creating a strong brand is crucial for all types of companies As branding influences consumer thoughts behaviors and purchase decisions it is key to business success In this book you will learn how to leverage the best social networking site for business professionals LinkedIn to create your own brand You will find the answers to all the questions you have such as what is personal branding why is personal branding important today and so on Computerworld ,2009 **Become Someone From No One** Bhavik Sarkhedi,Sahil Gandhi,2025-10-29 Become Someone From No One is your blueprint to building a powerful personal brand from the ground up It unpacks the real world strategies that transform ordinary individuals into memorable names Through stories insights and actionable steps it reveals how to stand out in a noisy digital world From self discovery to storytelling it guides you in crafting an authentic influential identity You ll learn to leverage social media content and consistency to earn credibility and trust The book breaks complex branding ideas into simple repeatable habits anyone can master Whether you re a student creator or entrepreneur this is your roadmap to becoming someone In a world overflowing with talent this book shows you how to make your name stand for something unique and unforgettable It blends psychology strategy and storytelling into a practical system for building your personal brand with

purpose Co authored by Bhavik Sarkhedi a celebrated entrepreneur bestselling author and one of India's leading personal branding voices the book draws from real life lessons and years of experience Bhavik who has penned multiple acclaimed titles and founded successful creative ventures brings an insider's perspective on how individuals evolve into influential brands Joining him is Sahil Gandhi widely known as the Brand Professor a visionary in the field of identity creation and human branding Sahil's expertise lies in simplifying branding into human behavior turning complex concepts into relatable result driven actions Together they demystify how personal branding is no longer a luxury it's a necessity in the modern digital era The book walks you through how to define who you are refine how you show up and design how the world perceives you From crafting your story to building an authentic digital presence every chapter provides clarity direction and measurable steps It challenges readers to think differently about influence reputation and impact With real world examples exercises and success frameworks it helps you move from self doubt to self definition The writing is conversational the advice is grounded and the transformation it promises is tangible It's not just about followers as it's about finding your voice and making it matter Readers will learn how to build trust create meaningful connections and position themselves as thought leaders in their domain This is not theory and it's a tested path that has shaped entrepreneurs creators and professionals into brands people remember Bhavik and Sahil combine art strategy and empathy to turn branding into a human journey not a marketing one Whether you're starting from scratch or reinventing yourself this book equips you to own your narrative with confidence Become Someone From No One is a transformation waiting to happen

**Who's Who in Science and Engineering 2008-2009** Who's Who Marquis, Marquis Who's Who, 2007-12 [The Future Workplace Experience: 10 Rules For Mastering Disruption in Recruiting and Engaging Employees](#) Jeanne Meister, Kevin J. Mulcahy, 2016-11-04 Axiom Business Book Award Silver Medal Winner DISRUPTIVE TECHNOLOGIES THE GIG ECONOMY BREADWINNER MOMS DATA DRIVEN RECRUITING PERSONALIZED LEARNING In a business landscape rocked by constant change and turmoil companies like Airbnb Cisco GE Digital Google IBM and Microsoft are reinventing the future of work What is it that makes these companies so different They're strategic they're agile and they're customer focused But most important they're game changers And their workplace practices reflect this The Future Workplace Experience presents an actionable framework for meeting today's toughest business disruptions head on It guides you step by step through the process of recruiting top employees and building an engaged culture one that will drive your company to long term success Two of today's leading voices on the future of work provide 10 rules for rethinking reimagining and reinventing your organization including MAKE THE WORKPLACE AN EXPERIENCE BE AN AGILE LEADER CONSIDER TECHNOLOGY AN ENABLER AND DISRUPTOR EMBRACE ON DEMAND LEARNING TAP THE POWER OF MULTIPLE GENERATIONS PLAN FOR MORE GIG ECONOMY WORKERS Everything we took for granted in the past from what we expect from our jobs to whom we work with and how is changing before our eyes The strongest organizations today are learning machines New challenges require new solutions and

these organizations are finding them If you want to compete in the years to come you have to meet the future now The Future Workplace Experience is your playbook for taking your organization to the top of your industry **Class Action Litigation Report** ,2010 **Personal Branding Mastery for Entrepreneurs** Chris J Reed,2018-03-15 From the No 1 International Best Selling Author Chris J Reed The Only NASDAQ CEO with a Mohawk comes his new book Personal Branding Mastery for Entrepreneurs In it Chris will tell you all about how you as an entrepreneur can develop your personal brand beyond LinkedIn You are an entrepreneur your personal brand is what everyone is buying into Your clients your shareholders your employees your partners the media future clients employees investors they are all buying into the power and values of your personal brand That s why you need to start working on it now In this new book Chris will talk from his own personal experience on how he created a personal brand from nothing and knowing no one when he left the UK and came to Singapore to become an Asian entrepreneur Chris will show how he became the Only NASDAQ CEO with a Mohawk and how this personal brand has transformed his businesses Chris covers all aspects of personal branding for entrepreneurs including what it is why you should have it his personal brand story ups and downs of having a personal brand why you need to be more American and less English or Asian in your personal branding Chris will also cover what elements of his disruptive DNA have enabled him to accentuate his own personal brand in his entrepreneurial journey Chris also covers how LinkedIn is the foundation for your personal brand but that it should also be communicated everywhere else from your YouTube to your Wikipedia your thought leadership outside of LinkedIn to winning awards getting up on stage and speaking to having your own book Chris will discuss how you dress and how you look affects your personal brand both positively and negatively why great entrepreneurs like Richard Branson Elon Musk Steve Jobs and Bill Gates all have great but divisive personal brands but without them their respective companies would be nothing Chris will also discuss David Beckham Gareth Emery and Prince and what made their personal brands so effective and influential in succeeding in what they do Chris will share personal branding tips from The Joker Breaking Bad Darth Vader American Psycho and The Godfather that you can put into putting into practice yourself to enhance your own personal brand This new book Personal Branding Mastery for Entrepreneurs will give you all the tips lessons and help that you need as an entrepreneur to create manage and enhance your own personal brand to enable you to achieve all of your professional objectives [Take Control of Your Personal Brand on LinkedIn](#) Richard Lowe, Jr.,2016-05-31 How to Increase Your Income Potential by Effectively Promoting Yourself on LinkedIn Learn what you need to do to create a great personal brand and LinkedIn profile A great profile will lead to more leads and offers and potentially higher income If you leave your LinkedIn profile the way it is now no matter how exceptional you are will you still be stuck in the same dull unrewarding job or struggling daily to get leads for your business five years from today Are you happy working in the same unsatisfying underpaying job day after day or desperately and usually unsuccessfully attempting to find people who are interested in your products and services Or would you prefer to have job



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**Unlock Your Potential: Transform Your Personal Brand Online with Our Ultimate Guide**

SATAPOLCEO, Have you ever felt lost in the vast sea of the internet struggling to make your unique voice heard Have you faced challenges in building your personal brand online unsure of where to start or how to stand out If these questions resonate with you then The Ultimate Guide to Building Your Personal Brand Online From Start to Success is your answer Why This Book In today's digital age having a strong personal brand is more important than ever It opens doors to new opportunities helps you connect with like minded individuals and sets you apart in your industry But building a personal brand is no easy task It requires strategy consistency and a deep understanding of digital marketing That's where this book comes in Experience the Journey Imagine having a step by step guide that walks you through every aspect of building your personal brand online This book is crafted to be that guide packed with actionable insights real life examples and proven strategies Have you ever experienced these common challenges Lack of Clarity Not knowing where to start or how to define your brand Content Creation Struggles Finding it difficult to create engaging content that resonates with your audience Social Media Overwhelm Feeling overwhelmed by the myriad of social media platforms and not knowing which one to focus on Inconsistent Engagement Struggling to keep your audience engaged and growing your follower base Monetization Woes Not knowing how to monetize your brand effectively If you've nodded along to any of these then you're not alone These are the very challenges that countless individuals face and this book addresses them head on Key Highlights and Solutions

- 1 Defining Your Brand The book begins by helping you discover your unique value proposition and define your brand's core values It guides you through the process of creating a brand statement that resonates with your target audience No more confusion or lack of direction you'll have a clear compelling brand identity
- 2 Crafting Engaging Content Content is king but creating content that truly engages can be daunting This book offers tips on storytelling leveraging multimedia and utilizing content calendars You'll learn how to craft posts videos and blogs that captivate and convert
- 3 Mastering Social Media With so many platforms to choose from where do you begin The book breaks down the strengths of each major platform helping you decide where to focus your efforts From Instagram's visual appeal to LinkedIn's professional networking potential you'll learn to navigate each platform with ease
- 4 Building Relationships Engagement is more than just likes and comments it's about building meaningful relationships The book provides strategies for interacting with your audience responding to feedback and creating a loyal community around your brand
- 5 Monetizing Your Brand Turning your brand into a source of income is often the ultimate goal The book explores various monetization strategies from affiliate marketing to creating your

own products and services You ll learn how to create multiple revenue streams and sustain your brand financially Example Solutions from the Book Problem Not knowing how to start building a personal brand Solution The book s initial chapters focus on self discovery exercises and help you identify your unique strengths and passions These exercises guide you in creating a solid foundation for your brand by clearly defining what sets you apart from others Problem Struggling to create engaging content consistently Solution The book introduces the concept of content pillars key themes that your content will revolve around By establishing these pillars you ll never run out of ideas and ensure your content remains relevant and engaging The book also provides templates and tools for content planning making consistency easier to achieve Problem Overwhelmed by multiple social media platforms Solution Instead of spreading yourself too thin the book helps you identify which platforms best align with your brand and audience You ll learn to create platform specific strategies maximizing your impact on each one without feeling overwhelmed Problem Low engagement and audience growth Solution The book offers techniques to boost engagement through interactive content polls Q it s a toolkit filled with actionable insights expert advice and practical examples Imagine transforming your online presence attracting opportunities and turning your passion into profit This book empowers you to take control of your personal brand and make a lasting impact Take the First Step Today Don t let the challenges of building a personal brand hold you back Equip yourself with the knowledge and tools needed to succeed Get your copy of The Ultimate Guide to Building Your Personal Brand Online From Start to Success today and start your journey towards a powerful personal brand Special Offer Limited Time Discount For a limited time we re offering an exclusive discount to early adopters Don t miss out on this opportunity to invest in your future Click the link below to purchase your copy and take the first step towards building a brand that stands out in the digital world Buy Now and Transform Your Brand Remember every successful personal brand started with a single step Make today the day you take yours Thank you for joining me on this journey I look forward to seeing your brand shine SATAPOLCEO

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