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Handbook of Research on Effective Advertising Strategies in the Social Media Age Ta?k?ran, Nurdan Öncel,2015-02-28 Social media pervades people s awareness and everyday lives while also influencing societal and cultural patterns In response to the social media age advertising agents are creating new strategies that best suit changing consumer relationships The Handbook of Research on Effective Advertising Strategies in the Social Media Age focuses on the radically evolving field of advertising within the new media environment Covering new strategies structural transformation of media and changing advertising ethics this book is a timely publication for policymakers government officials academicians researchers and school practitioners interested in furthering their research exposure and analyzing the rapidly evolving advertising sector and its reflection on social media

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Social and Environmental Issues in Advertising Sukki Yoon,Sangdo Oh,2018-10-11 In the past few decades attention has turned to the need to apply commercial marketing concepts knowledge and techniques to promote goods services and actions that enhance consumer well being and social welfare through socially and environmentally responsible advertising for example recycling promotions Critics argue however that for profit advertisers who endorse social responsibility are inherently serving commercial purposes and diluting the value of socially responsible advertising Scholars in many fields advertising marketing communications and psychology explore ways to encourage consumers companies and policymakers to adopt socially responsible behaviours and to provide theoretical and practical insights regarding effective applications of pro social and pro environmental marketing messages This book comprises ten chapters that contribute to advertising theory research and practice by providing an overview of current and diverse research that compares contrasts and reconciles conflicting views regarding social and environmental advertising uncovering individual differences in perception of advertising messages and their consequences for social and environmental behaviours reconciling societal and business interests identifying a message factor that determines eco friendly behaviours and identifying source factors that enhance and weaken advertising effectiveness This book was originally published as a special issue of the International Journal of Advertising

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Effective Advertising Strategies for Your Business Cong Li,2014-08-01 As the media landscape has evolved over the past few years especially with the emergence of interactive and social media the philosophy of advertising is significantly changing Most businesses realize that the days when they relied on three national networks ABC NBC and CBS and a few national newspapers to advertise are gone thus they begin to find alternatives to standardized advertising Many of them begin to adopt more individualized advertising approaches empowered by Internet technologies This book outlines three fundamental strategies of advertising standardized targeted and individualized It describes each strategy in detail and discusses the pros and cons of each The importance of collecting consumer insights and incorporating those insights into advertising messages are also highlighted Although a few high technology companies such as Google Facebook and Amazon are showing success in delivering individualized advertising messages to consumers this approach including both personalization and customization is not suitable for all businesses No single strategy is absolutely more effective than the others however inside you are given a real strategy based on a scrutiny of the value proposition of the business and expectations of consumers

The SAGE Encyclopedia of Economics and Society Frederick F. Wherry,Juliet B. Schor, Consulting Editor,2015-09-01 Economics is the nexus and engine that runs society affecting societal well being raising standards of living when economies prosper or lowering citizens through class structures when economies perform poorly Our society only has to witness the booms and busts of the past decade to see how economics profoundly affects the cores of societies around the world From a household budget to international trade economics ranges from the micro to the macro level It relates to a breadth of social science disciplines that help describe the content of the proposed encyclopedia which will explicitly approach economics through varied disciplinary lenses Although there are encyclopedias of covering economics especially classic economic theory and history the SAGE Encyclopedia of Economics and Society emphasizes the contemporary world contemporary issues and society Features 4 volumes with approximately 800 signed articles ranging from 1 000 to 5 000 words each are presented in a choice of print or electronic editions Organized A to Z with a thematic Reader s Guide in the front matter groups related entries Articles conclude with References Future Readings to guide students to the next step on their research journeys Cross references between and among articles combine with a thorough Index and the Reader s Guide to enhance search and browse in the electronic version Pedagogical elements include a Chronology of Economics and Society Resource Guide and Glossary This academic multi author reference work will serve as a general non technical resource for students and researchers within social science programs who seek to better

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