

RESOURCING THE START-UP BUSINESS

CREATING DYNAMIC ENTREPRENEURIAL LEARNING CAPABILITIES

OSWALD JONES, ALLAN MACPHERSON AND DILANI JAYAWARNA





Oswald Jones, Allan Macpherson, Dilani Jayawarna

Resourcing the Start-Up Business Oswald Jones, Allan Macpherson, Dilani Jayawarna, 2013-10-01 Starting a business successfully requires numerous skills and resources The alarming rate of failures associated with new ventures suggests that potential entrepreneurs would welcome expert advice at the most vital stage in the life of any business The expert author team focus on those resources skills capabilities and learning required by any entrepreneur in the process of starting a new business Specifically this text aims to Introduce and explain those resources including finance that are essential to successful business creation Identify the key skills and capabilities that are required by entrepreneurs Highlight the ways in which new resources are combined with the entrepreneur s existing resource base to develop the business effectively Explore the way entrepreneurs learn in the process of developing their business Drawing on the most up to date and most relevant research this concise textbook provides students and academics of entrepreneurship with a practical guide to acquiring the appropriate resources in order to start a new firm Resourcing the Start-up Business Oswald Jones, Allan Macpherson, Dilani Jayawarna, 2022-10-31 Drawing on the most up to date and relevant research this concise textbook is an accessible guide to harnessing the appropriate resources when launching a new start up business The focus is on the wide range of tangible and intangible resources available to entrepreneurs in the early stages of a new venture This second edition brings in material on crowdfunding digitalization and Covid 19 and dedicates new chapters to lean start ups and business models idea generation and opportunity development and business incubators and accelerators. The book supports students with learning objectives a summary discussion questions and a practical call to action in each chapter A teaching guide and slides are also available for instructors Resourcing the Start up Business will be a valuable textbook for students of entrepreneurship and new venture creation globally Building an Entrepreneurial Organisation Simon Mosey, Hannah Noke, Paul Kirkham, 2017-04-21 Entrepreneurship is often focused on understanding new ventures but the entrepreneurial flame is required in growing organisations too This textbook examines how organisations can become more entrepreneurial to achieve sustainable growth The authors show how entrepreneurship can be used to address crisis points of growth within small firms and to overcome the limitations of stagnation within large firms By integrating entrepreneurship and innovation management the book presents a framework to diagnose entrepreneurial behaviour within existing firms Drawing upon research and reflecting practice across a range of industries from football through Silicon Valley to the retail sector it includes insights from leading practitioners The authors build an understanding of entrepreneurship in context to provide diagnostic tools to help organisations make entrepreneurship central to their culture This unique text is therefore useful reading for business students from advanced undergraduate to executive education Creating Entrepreneurial Space David Higgins, Paul Jones, Pauric McGowan, 2019-06-17 The book draws upon new theoretical perspectives and approaches as

a means of illustrating the inherently social and contextualized nature of entrepreneurial practice and advance the manner in which we critically think about and engage with various aspects of entrepreneurial practice and development Small and Entrepreneurial Business Richard Roberts, 2015-04-17 The financial environment of small and entrepreneurial firms is changing rapidly and is a topic where significant disagreement remains amongst researchers and policy advisers This concise textbook provides a comprehensive overview of the current and projected trends in this market for the benefit of students of entrepreneurship at an advanced level Written by an expert on SME finance it provides a straightforward review of the external funding choices faced by small business owners drawing on a range of new data sources which have emerged in recent years along with a range of case studies In addition it includes an analysis of longer term trends and the role of the changing phases of the business cycle to equip readers to better understand the wider market environment both now and in the future Roberts provides students of entrepreneurship with everything they need to know to excel in understanding the financial environment and its effect on small business Family Business Carole Howorth, Nick Robinson, 2020-07-14 Family businesses are the most common business form in the world ranging from the millions of small local businesses to giants such as Walmart This book showcases the crucial contribution that family businesses make to the world economy and informs students of the existing and potential research in this area Drawing upon global academic research and case studies theories of family businesses are explained and prevailing myths and assumptions are tested Features including exercises linked to case studies develop skills in applying theories in practice This concise textbook is essential reading for students of family business and useful additional reading for those interested in entrepreneurship more broadly The Entrepreneurial **Dilemma in the Life Cycle of the Small Firm** Enno Masurel, 2019-05-28 This book explores the different stages in the life cycle of the small firm and ways to solve entrepreneurial dilemmas that the entrepreneur faces during and in between these different stages of development Managing Human Resources in Small and Medium-Sized Enterprises Robert Wapshott, Oliver Mallett, 2015-10-14 Well managed employment relationships can be a secret to business success yet this factor is relatively poorly understood when it comes to small and medium sized enterprises SMEs Written by active researchers with teaching experience this book brings together the fields of entrepreneurship and human resource management for the first time providing entrepreneurship students with a solid grounding in HRM as well as a platform for further critical engagement with the research The concise and authoritative style also enables the book to be used as a primer for researchers exploring this under developed terrain As the only student focused specialist book on human resource management in entrepreneurial firms this is vital reading for students and researchers in this area as well as those interested in small business and management more generally **Entrepreneurial Learning** Richard Harrison, Claire M. Leitch, 2008-01-31 This book addresses the burgeoning interest in organizational learning and entrepreneurship bringing together for the first time a collection of new papers dealing explicitly with entrepreneurial learning Where past books have

examined learning in a corporate context Harrison and Leitch focus instead on the learning process within entrepreneursh Entrepreneurial Learning David Rae, Catherine L. Wang, 2015 This book explores the development of the rapidly evolving field of entrepreneurial learning by bringing together contributions from an international team of researchers who offer new understanding of its emerging development and its potential scope for the future Using the three domains of theory education and learning in practice this book offers differing and complementary perspectives on entrepreneurial learning Conceptual work which reviews and summarises prior work in the field and advances theoretical understanding of entrepreneurial learning research enabling a review of the development of research in this area over time Applied work around entrepreneurship education which develops understanding of teaching and learning practices in educational and institutional contexts Exploration of learning in r eal business contexts including new venture creation family business and small business development and ntrapreneurial learning in larger organisations Using global perspectives originating from the different cultural contexts of the USA UK Nordic and Chinese perspectives the chapters converge to address issues questions and opportunities for the future development of entrepreneurial learning This book will be of interest to educators and researchers in the areas of entrepreneurship enterprise education and entrepreneurial development as well as policy makers and business advice and support agencies Creating Communities of Practice Oswald Jones, PingPing Meckel, David Taylor, 2021-02-01 This book introduces concepts of business incubation and suggests a learning process This process begins with prior knowledge at the opportunity identification phase progresses through the acquisition of new skills and knowledge necessary to develop an opportunity and concludes with a transformation phase where new knowledge is acted upon The book draws on extensive qualitative data and documentary evidence from a range of stakeholders associated with a University Business Incubator known as Innospace The process of opportunity development within the business incubator is explored by combining experiential and social learning theories as heuristic tools Presented implications for policy makers and incubator managers are that attention and scarce resources should be focused on providing relevant information and encouraging an atmosphere of learning and mutual support Recruitment practices should be revised to include a more holistic appreciation of potential incubatees contribution to the Business Incubation learning community as well as an assessment of their business plans For policy makers the book suggests that successful business incubators do not necessarily require a large financial investment in state of the art premises and technology Appropriate management training together with carefully selected incubatees can create an effective learning community where opportunities are developed and transformed into enterprises and individuals into entrepreneurs Global Considerations in Entrepreneurship Education and Training Carvalho, Luísa Cagica, Daniel, Ana Dias, 2019-03-29 Entrepreneurship education has gained considerable interest in the last decade both in the political and academic arenas because it fosters innovation and plays a crucial role in developing the business landscape However instructors are faced with challenges related to creating

successful learning objectives suitable methodologies and measuring the impact of these programs Global Considerations in Entrepreneurship Education and Training provides an interdisciplinary approach to foster and support entrepreneurship and the development of entrepreneurial competences in students Providing insights from developed and developing countries it features coverage on a broad range of topics such as learning environments blended learning approaches learning methodologies and teacher education This book is ideally designed for academics university teachers researchers post graduate students and developers and researchers **Entrepreneurial Learning Evolutions in Startup Hubs** Nicola Capolupo, 2023-04-27 The analysis of Entrepreneurial Learning evolutions in startup hubs provides practical input to startup and incubator managers on the strategic drivers of change in training processes investigating new trends of Entrepreneurial Learning in lean organizations Teaching Entrepreneurship Peter van der Sijde, Annemarie Ridder, Gerben Blaauw, Christoph Diensberg, 2008-09-08 Entrepreneurship that is something you learn in practice Entreprene ship is learning by doing This is often heard when you tell others that you teach entrepreneurship but maybe entrepreneurship is more doing by learning Nevertheless in entrepreneurship practice and theory are int woven For this reason the Learning Cycle introduced by Kolb 1984 is an often used teaching approach According to this Learning Cycle there are four phases cycle that are connected 1 Concrete experience doing experiencing 2 Reflection reflecting on the experience 3 Conceptualization learning from the experience 4 Experimentation bring what you learned into practice In teaching you can enter this cycle at any stage depending on the students And that brings us to the different types of students Based on Hills et al 1998 a plethora of student groups can be distinguished of course this list is not exhaustive e g Ph D students who do a doctoral programme in Entrepreneurship the emphasis is on theory science DBA students who do a doctoral programme that is in comparison to the Ph D more practice oriented MBA students who take entrepreneurship as one of the courses in their programme Most of the time MBA students are mature students who after some work experience return to the university the programme is practice oriented Handbook of Research on Entrepreneurial Learning Diamanto Politis, Lise Aaboen, Jonas Gabrielsson, 2025-03-12 This timely Handbook provides a comprehensive overview of the latest research empirical advances and insights in the field of entrepreneurial learning It identifies critical gaps and avenues for future scholarly inquiry and presents a comprehensive well informed overview of the field to guide academic discourse and real world entrepreneurial development initiatives In Search of Entrepreneurial Learning, 2016 The world wants more entrepreneurs so badly that it has become a major priority of governments all over the world trying to produce them Based on Industrial PhD collaboration between the Danish Science Park Symbion A S and Copenhagen Business School this dissertation presents a unique opportunity to study how the interactions between technology based entrepreneurs and an Accelerator programme may lead to increased entrepreneurial capacity learning and growth The Industrial PhD setting offers privileged access to entrepreneurs advisors incubator management and investors and we get to listen to stories seldom told in this field As

follows the write up of the ethnographic fieldwork is a narrative multi voiced analysis in search of entrepreneurial learning in an incubator context The phenomenon of business incubation in this dissertation referred to as incubating activities is originally intended as a forum that is shielded off from the everydayness of things with the purpose of adding resources and removing barriers to venture creation The idea is that entrepreneuring actors will be offered complementary resources and forced to spend time on planning and strategies in a helicopter perspective which in the end will benefit the process and make venture success more likely Policy makers together with researchers of entrepreneurship policy and incubation to a large degree assume that entrepreneurial actors somehow lack skills and resources and cannot easily acquire these themselves and furthermore that it is possible to affect the resources behaviour and skills of entrepreneurs It has nevertheless been shown that enhancing entrepreneurial growth from support activities is not as easy even if the intentions are good and the resources invested considerable Blackburn and Schaper 2012 Bruneel et al 2012 Mason and Brown 2013 It is also taken for granted that entrepreneurs are open to learning and foreign intervention help and support This study

Progress in Entrepreneurship Education and Training Joern H. Block, Jantje Halberstadt, Nils Högsdal, Andreas Kuckertz, Helle Neergaard, 2023-05-12 The education of future entrepreneurs shapes how we will live in the future and proper entrepreneurship education is thus of utmost importance Entrepreneurship educators and researchers constantly renew tools interventions and training programs for entrepreneurship education and adapt them to the specific needs of entrepreneurs and developments in the entrepreneurship ecosystem This open access book is based on this background and offers expert insights that highlight context specificity and discuss training methods and tools that are impact oriented The authors represent multiple institutional and cultural backgrounds to provide a useful resource with new ideas for the community of entrepreneurship educators facilitators and scholars Based on the chapters the editors of the volume also offer several propositions and critical insights important for the current state of entrepreneurship education and its future development This book will be a valuable resource for entrepreneurship educators and education policymakers alike

Developing Entrepreneurial Life Skills Shipra Vaidya,2014-03-27 This book presents an epistemological framework for integrating entrepreneurship education across the general school curriculum It also explores how such education can be inclusive and integral to the objective content pedagogy and assessment practices for different stages of school education in general and the elementary stage in particular It takes on board the development of entrepreneurial proficiencies through the use of narratives arts and craft work and life skills and home community partnership The precise aims of the book are to a conceptualize entrepreneurship education in different stages of school education as an objective an approach and as a specific subject b promote the culture of entrepreneurship in the school system c establish a methodology within which effective teaching learning can be developed with respect to the extent to which entrepreneurial learning is considered to be an extracurricular activity or as an intrinsic part of school education d integrate entrepreneurship education at the

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In a fast-paced world fueled by information and interconnectivity, the spellbinding force of linguistics has acquired newfound prominence. Its capacity to evoke emotions, stimulate contemplation, and stimulate metamorphosis is actually astonishing. Within the pages of "Resourcing The Start Up Business Creating Dynamic Entrepreneurial Learning Capabilities Routledge Masters In Entrepreneurship," an enthralling opus penned by a highly acclaimed wordsmith, readers embark on an immersive expedition to unravel the intricate significance of language and its indelible imprint on our lives. Throughout this assessment, we shall delve in to the book is central motifs, appraise its distinctive narrative style, and gauge its overarching influence on the minds of its readers.

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