

FOREWORD BY DAVID MEERMAN SCOTT

THE NEW RULES OF SOCIAL MEDIA SERIES



CONTENT RULES

How to
Create
Killer Blogs,
Podcasts,
Videos,
Ebooks,
Webinars *(and More)*
that Engage Customers
and Ignite Your Business

ANN HANDLEY & C.C. CHAPMAN
Chief Content Officer, MarketingProfs Founder, Digital Dadz

Content Rules Ann Handley Whagel

LL Leslie



Content Rules Ann Handley Whagel:

Content Rules Ann Handley, C. C. Chapman, 2012-05-08 The guide to creating engaging web content and building a loyal following revised and updated Blogs YouTube Facebook Twitter Google and other platforms are giving everyone a voice including organizations and their customers So how do you create the stories videos and blog posts that cultivate fans arouse passion for your products or services and ignite your business *Content Rules* equips you for online success as a one stop source on the art and science of developing content that people care about This coverage is interwoven with case studies of companies successfully spreading their ideas online and using them to establish credibility and build a loyal customer base Find an authentic voice and craft bold content that will resonate with prospects and buyers and encourage them to share it with others Leverage social media and social tools to get your content and ideas distributed as widely as possible Understand why you are generating content getting to the meat of your message in practical commonsense language and defining the goals of your content strategy Write in a way that powerfully communicates your service product or message across various Web mediums Boost your online presence and engage with customers and prospects like never before with *Content Rules*

Summary of Content Rules: How to Create Killer Blogs, Podcasts, Videos, Ebooks, Webinars (and More) That Engage Customers and Ignite Your Business by Ann Handley and C. C. Chapman BestPrint, 2021-08-09 *Content Rules 2012* is a guide to content publishing that ll help you implement effective and sustainable strategies Regardless of whether you re a social media novice or a web savvy pro these blinks will guide you through the ins and outs of web based content tools and social media sites while offering plenty of helpful content tips along the way **Everybody Writes** Ann Handley, 2014-09-15 Finally a go to guide to creating and publishing the kind of content that will make your business thrive *Everybody Writes* is a go to guide to attracting and retaining customers through stellar online communication because in our content driven world every one of us is in fact a writer If you have a web site you are a publisher If you are on social media you are in marketing And that means that we are all relying on our words to carry our marketing messages We are all writers Yeah but who cares about writing anymore In a time challenged world dominated by short and snappy by click bait headlines and Twitter streams and Instagram feeds and gifs and video and Snapchat and YOLO and LOL and tbt does the idea of focusing on writing seem pedantic and ordinary Actually writing matters more now not less Our online words are our currency they tell our customers who we are Our writing can make us look smart or it can make us look stupid It can make us seem fun or warm or competent or trustworthy But it can also make us seem humdrum or discombobulated or flat out boring That means you ve got to choose words well and write with economy and the style and honest empathy for your customers And it means you put a new value on an often overlooked skill in content marketing How to write and how to tell a true story really really well That s true whether you re writing a listicle or the words on a Slideshare deck or the words you re reading right here right now And so being able to communicate well in writing isn t just nice it s necessity And it s also the oft overlooked cornerstone of nearly

all our content marketing In Everybody Writes top marketing veteran Ann Handley gives expert guidance and insight into the process and strategy of content creation production and publishing with actionable how to advice designed to get results These lessons and rules apply across all of your online assets like web pages home page landing pages blogs email marketing offers and on Facebook Twitter LinkedIn and other social media Ann deconstructs the strategy and delivers a practical approach to create ridiculously compelling and competent content It s designed to be the go to guide for anyone creating or publishing any kind of online content whether you re a big brand or you re small and solo Sections include How to write better Or for adult onset writers How to hate writing less Easy grammar and usage rules tailored for business in a fun memorable way Enough to keep you looking sharp but not too much to overwhelm you Giving your audience the gift of your true story told well Empathy and humanity and inspiration are key here so the book covers that too Best practices for creating credible trustworthy content steeped in some time honored rules of solid journalism Because publishing content and talking directly to your customers is at its heart a privilege Things Marketers Write The fundamentals of 17 specific kinds of content that marketers are often tasked with crafting Content Tools The sharpest tools you need to get the job done Traditional marketing techniques are no longer enough Everybody Writes is a field guide for the smartest businesses who know that great content is the key to thriving in this digital world

Delve into the emotional tapestry woven by Crafted by in **Content Rules Ann Handley Whagel** . This ebook, available for download in a PDF format (PDF Size: *), is more than just words on a page; it's a journey of connection and profound emotion. Immerse yourself in narratives that tug at your heartstrings. Download now to experience the pulse of each page and let your emotions run wild.

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