



The **nonprofit** outcomes toolbox

A Complete Guide to Program Effectiveness, Performance Measurement, and Results

Robert M. Penna, PhD

The Nonprofit Outcomes Toolbox A Complete Guide To Program Effectiveness Performance Measurement And Results

**Joseph S. Wholey, Harry P.
Hatry, Kathryn E. Newcomer**



The Nonprofit Outcomes Toolbox A Complete Guide To Program Effectiveness Performance Measurement And Results:

The Nonprofit Outcomes Toolbox Robert M. Penna, 2011-04-04 An invaluable guide to the outcome based tools needed to help nonprofit organizations increase their effectiveness The Nonprofit Outcomes Toolbox identifies stages in the use of outcomes and shows you how to use specific facets of existing outcome models to improve performance and achieve meaningful results Going beyond the familiar limits of the sector this volume also illustrates how tools and approaches long in use in the corporate sector can be of great analytical and practical use to nonprofit philanthropic and governmental organizations An outstanding resource for organizational and program leaders interested in improving performance there is nothing else like this work currently available Shows how to identify and set meaningful sustainable outcomes Illustrates how to track and manage with outcomes Offers guidance in assessing capacity and using outcome based communications Features a companion Web site with the tools found in this book Providing the tools and explanations needed to achieve program success this book is a complete resource for the nonprofit governmental or philanthropic professional striving for greater effectiveness in programs or organizations *Nonprofit Management: Principles and Practice* Michael J. Worth, 2014 Nonprofit Management Principles and Practice is a comprehensive textbook written for the Nonprofit Management course covering the scope and structure of the nonprofit sector leadership of nonprofits managing the nonprofit organization fundraising earned income strategies financial management nonprofit lobbying and advocacy managing international and global organizations and social entrepreneurship Written specifically for students this text integrates research theory and the practitioner literature and includes more than is found in the more prescriptive practitioner oriented alternatives Providing an overview suitable for students enrolled in their first course in the field the book also includes cases and discussions of advanced issues for those with experience Key Features Includes a chapter on Social Entrepreneurship which examines the theories behind this concept as well as the successful practices of high impact nonprofits around the world Takes a balanced approach to varied perspectives and controversial issues and encompasses traditional concepts as well as new approaches and thinking Integrates social sciences research management theory and practitioner literature Includes mini cases to enhance student understanding of the issues involved in real world situations Chapter ending suggestions for further reading and questions for discussion at the end of each chapter help students apply chapter content to actual nonprofit organizations **Exercising Essential Statistics** Evan Berman, Xiaohu Wang, 2016-12-30 Through the use of critical thinking questions and data based exercises Evan Berman and Xiaohu Wang's Exercising Essential Statistics helps students apply the techniques described in Essential Statistics for Public Managers and Policy Analysts Fourth Edition This accompanying workbook gives students the opportunity to practice these techniques through hands on carefully crafted exercises Various examples are provided from human resource management organizational behavior budgeting and public

policy to illustrate how public administrators interact with and analyze data The workbook s CD includes seven data sets that cover a range of measures and applications available in SPSS SAS SYSTAT Stata and Excel

The Nonprofit Sector

Walter W Powell,Patricia Bromley,2023-05-25 Timely unique and definitive not only chronicles the history of the nonprofit sector but also provides a broad but critical analysis of its current state Vartan Gregorian President Carnegie Corporation of New York The nonprofit sector has changed in fundamental ways in recent decades As the sector has grown in scope and size both domestically and internationally the boundaries between for profit governmental and charitable organizations have become intertwined Nonprofits are increasingly challenged on their roles in mitigating or exacerbating inequality And debates flare over the role of voluntary organizations in democratic and autocratic societies alike The Nonprofit Sector takes up these concerns and offers a cutting edge empirical and theoretical assessment of the state of the field This book now in its third edition brings together leading researchers economists historians philosophers political scientists and sociologists along with scholars from communication education law management and policy schools to investigate the impact of associational life Chapters consider the history of the nonprofit sector and of philanthropy the politics of the public sphere governance mission and engagement access and inclusion and global perspectives on nonprofit organizations Across this comprehensive range of topics The Nonprofit Sector makes an essential contribution to the study of civil society Praise for previous editions Takes a decidedly multidisciplinary approach invaluable Journal of Policy Analysis and Management A major contribution to the field Social Forces

Pursuing Impact Alicia M. Schatteman,2024-05-14 Drive meaningful change align your mission and vision and achieve your nonprofit s goals with this in depth six stage strategic planning guide for nonprofits In Pursuing Impact scholar and former nonprofit executive director Alicia Schatteman shares her unique experience and expertise to help organizations navigate the complexities of strategic planning effectively Going beyond the typical step by step manuals Schatteman addresses the nuances that nonprofit leaders face during the planning and implementation stages and emphasizes the cyclical nature of planning while acknowledging the need for flexibility and adaptability Tailored to small and medium sized nonprofits this guide recognizes the challenges they may encounter with limited capacity and resources Schatteman s comprehensive six stage strategic planning cycle offers practical insights and strategies to guide nonprofit leaders from readiness to implementation Drawing on her academic background and real world experience Schatteman presents a blend of research and practical application to take you through the process of identifying stakeholders gathering data involving the board putting a plan together and allocating resources Through relatable stories and lessons learned from various nonprofits she demystifies the process and empowers you to create strategic plans with impact Pursuing Impact will help you transform your organization s future by providing the tools insights and resources you need to drive meaningful change align your mission and vision and achieve your goals Strategic planning is not just a destination it s an ongoing journey to success

Nonprofit Management Michael J. Worth,2020-10-13 Mike Worth does a

great job of explaining the concepts of nonprofit management and provides excellent case studies and exercises so students can see how these concepts work in the real world Durand H Crosby J D Ph D Oklahoma University Michael J Worth s best seller Nonprofit Management Principles and Practice provides a comprehensive insightful overview of key topics nonprofit leaders encounter daily Worth covers both the governance and management of nonprofit organizations the scope and structure of the nonprofit sector leadership of nonprofits management fundraising earned income strategies financial management lobbying and advocacy managing international and global organizations and social entrepreneurship helping readers understand what they are and how they work The text balances research theory and practitioner literature with current cases and the most recent data available making it appropriate for undergraduates graduate students and nonprofit professionals The Sixth Edition has been updated to include new material regarding diversity equity and inclusion volunteer stewardship nonprofit executive transitions models for pursuing earned income ethical dilemmas and controversial donors generational differences in the workplace and an exploration of the role of nonprofits in advancing social movements Included with this title The password protected Instructor Resource Site formally known as SAGE Edge offers access to all text specific resources including a test bank and editable chapter specific PowerPoint slides

Public Service Operations Management Zoe Radnor,Nicola Bateman,Ann Esain,Maneesh Kumar,Sharon Williams,David Upton,2015-07-30 How do policy makers and managers square the circle of increasing demand and expectations for the delivery and quality of services against a backdrop of reduced public funding from government and philanthropists Leaders executives and managers are increasingly focusing on service operations improvement In terms of research public services are immature within the discipline of operations management and existing knowledge is limited to government departments and large bureaucratic institutions Drawing on a range of theory and frameworks this book develops the research agenda and knowledge and understanding in public service operations management addressing the most pressing dilemmas faced by leaders executives and operations managers in the public services environment It offers a new empirical analysis of the impact of contextual factors including the migration of planning systems founded on MRP ERP and the adoption of industrial based improvement practices such as TQM lean thinking and Six Sigma This will be of interest to researchers educators and advanced students in public management service operations management health service management and public policy studies

Assessing the Impact of Foreign Aid Viktor Jakupec,Max Kelly,2015-11-10 Assessing the Impact of Foreign Aid Value for Money and Aid for Trade provides updated information on how to improve foreign aid programs exploring the concept and practice of impact assessment within the sometimes unproblematic approaches advocated in current literature of value for money and aid for trade Contributors from multi lateral agencies and NGOs discuss the changing patterns of Official Development Assistance and their effects on impact assessment providing theoretical political structural methodological and practical frameworks discussions and a theory practice nexus With twin foci of economics and policy this book raises the potential for making

sophisticated and coherent decisions on aid allocation to developing countries Addresses the impact of aid for trade and value for money rather than its implementation Discusses the changing patterns of Official Development Assistance and their effects on impact assessment providing theoretical political structural methodological and practical frameworks discussions and a theory practice nexus Assesses the effects and implications of the value for money and aid for trade agendas Highlights economic issues Leap of Reason Mario Morino,Carol Thompson Cole,2011 Leap of Reason is the product of decades of hard won insights from philanthropist Mario Morino McKinsey Company and top social sector innovators It is intended to spark the critically important conversations that every nonprofit board and leadership team should have in this new era of austerity The authors make a convincing case that the nation s growing fiscal crisis will force all of us in the social sector to be clearer about our aspirations more intentional in defining our approaches more rigorous in gauging our progress more willing to admit mistakes more capable of quickly adapting and improving all with an unrelenting focus on improving lives

Managing and Measuring Performance in Public and Nonprofit Organizations Theodore H. Poister,Maria P. Aristigueta,Jeremy L. Hall,2014-08-28 New edition of a classic guide to ensuring effective organizational performance Thoroughly revised and updated the second edition of *Managing and Measuring Performance in Public and Nonprofit Organizations* is a comprehensive resource for designing and implementing effective performance management and measurement systems in public and nonprofit organizations The ideas tools and processes in this vital resource are designed to help organizations develop measurement systems to support such effective management approaches as strategic management results based budgeting performance management process improvement performance contracting and much more The book will help readers identify outcomes and other performance criteria to be measured tie measures to goals and objectives define and evaluate the worth of desired performance measures and analyze process report and utilize data effectively Includes significant updates that offer a more integrated approach to performance management and measurement Offers a detailed framework and instructions for developing and implementing performance management systems Shows how to apply the most effective performance management principles Reveals how to overcome the barriers to effective performance management *Managing and Measuring Performance in Public and Nonprofit Organizations* identifies common methodological and managerial problems that often confront managers in developing performance measurement systems and presents a number of targeted strategies for the successful implementation of such systems in public and nonprofit organizations This must have resource will help leaders reach their organizational goals and objectives *Measuring Performance in Public and Nonprofit Organizations* Theodore H. Poister,2003-08-16 In recent years a commitment to increased accountability and improved performance has become essential in both governmental agencies and nonprofit organizations To help managers and executives in their ongoing quest for greater accountability and improved performance Theodore H Poister offers a comprehensive resource for designing and implementing effective performance measurement

systems at the agency level The ideas tools and processes in this vital resource will help organizations develop measurement systems to support such results oriented management approaches as strategic management results based budgeting performance management process improvement performance contracting and employee incentive systems Using this book as a guide public and nonprofit organizations can accurately measure outputs efficiency productivity effectiveness service quality and customer satisfaction and use the resulting data to strengthen decision making and improve agency and program performance Read a Charity Channel review <http://charitychannel.com/publish-templates-a-36-z-25>

Nonprofits and Evaluation Joanne G. Carman, Kimberly A. Fredericks, 2008-10-13 This issue of *New Directions for Evaluation* explores evaluation within the context of nonprofit organizations In recent years many have observed that nonprofit organizations are under increasing pressure to demonstrate their effectiveness and document their program outcomes as the current political and funding environment continues to stress the importance of accountability and measuring performance Foundations government agencies and other funders are asking nonprofit organizations for more evaluation and performance measurement data Yet most nonprofit organizations continue to struggle with these demands and many lack the capacity to implement evaluation and performance measurement in comprehensive or meaningful ways

Handbook of Practical Program Evaluation Kathryn E. Newcomer, Harry P. Hatry, Joseph S. Wholey, 2015-08-06 The leading program evaluation reference updated with the latest tools and techniques The *Handbook of Practical Program Evaluation* provides tools for managers and evaluators to address questions about the performance of public and nonprofit programs Neatly integrating authoritative high level information with practicality and readability this guide gives you the tools and processes you need to analyze your program s operations and outcomes more accurately This new fourth edition has been thoroughly updated and revised with new coverage of the latest evaluation methods including Culturally responsive evaluation Adopting designs and tools to evaluate multi service community change programs Using role playing to collect data Using cognitive interviewing to pre test surveys Coding qualitative data You ll discover robust analysis methods that produce a more accurate picture of program results and learn how to trace causality back to the source to see how much of the outcome can be directly attributed to the program Written by award winning experts at the top of the field this book also contains contributions from the leading evaluation authorities among academics and practitioners to provide the most comprehensive up to date reference on the topic Valid and reliable data constitute the bedrock of accurate analysis and since funding relies more heavily on program analysis than ever before you cannot afford to rely on weak or outdated methods This book gives you expert insight and leading edge tools that help you paint a more accurate picture of your program s processes and results including Obtaining valid reliable and credible performance data Engaging and working with stakeholders to design valuable evaluations and performance monitoring systems Assessing program outcomes and tracing desired outcomes to program activities Providing robust analyses of both quantitative and qualitative data Governmental bodies foundations individual

donors and other funding bodies are increasingly demanding information on the use of program funds and program results The Handbook of Practical Program Evaluation shows you how to collect and present valid and reliable data about programs

Handbook of Practical Program Evaluation Joseph S. Wholey, Harry P. Hatry, Kathryn E. Newcomer, 2010-03-11 The second edition of Handbook of Practical Program Evaluation offers managers analysts consultants and educators in government nonprofit and private institutions a valuable resource that outlines efficient and economical methods for assessing program results and identifying ways to improve program performance The Handbook has been thoroughly revised Many new chapters have been prepared for this edition including chapters on logic modeling and on evaluation applications for small nonprofit organizations The Handbook of Practical Program Evaluation is a comprehensive resource on evaluation covering both in depth program evaluations and performance monitoring It presents evaluation methods that will be useful at all levels of government and in nonprofit organizations

Outcome Measurement in Nonprofit Organizations Elaine Morley, Harry P. Hatry, Elisa Vinson, 2001

Handbook of Practical Program Evaluation Joseph S. Wholey, Harry P. Hatry, Kathryn E. Newcomer, 2010-11-04 Praise for the third edition of the Handbook of Practical Program Evaluation Mix three of the most highly regarded evaluators with a team of talented contributors and you end up with an exceedingly practical and useful handbook that belongs on the reference shelf of every evaluator as well as program and policy officials Jonathan D Breul executive director IBM Center for The Business of Government Joe Wholey and his colleagues have done it again a remarkably comprehensive thoughtful and interesting guide to the evaluation process and its context that should be useful to sponsors users and practitioners alike Eleanor Chelimsky former U S Assistant Comptroller General for Program Evaluation and Methodology Students and practitioners of public policy and administration are fortunate that the leading scholars on evaluation have updated their outstanding book This third edition of the Handbook of Practical Program Evaluation will prove once again to be an invaluable resource in the classroom and on the front lines for a public service under increasing pressure to do more with less Paul L Posner director public administration George Mason University and immediate former president the American Society of Public Administration The third edition of the Handbook of Practical Program Evaluation reflects the evolving nature of the field while maintaining its value as a guide to the foundational skills needed for evaluation Leslie J Cooksy current president the American Evaluation Association This third edition is even more of a must have book than its earlier incarnations for academics to give their students a comprehensive overview of the field for practitioners to use as a reference to the best minds on each topic and for evaluation funders and consumers to learn what is possible and what they should expect I ve been in evaluation for 35 years and I used the first and second editions all the time Michael Hendricks Ph D independent evaluation consultant

The Manager's Guide to Program Evaluation Paul W Mattessich., 2003-08-08 Your Guide to Getting a Useful Evaluation Evaluation is vital and beneficial to any nonprofit organization An effective evaluation can help identify an organization s successes share information with key audiences and

improve services It can confirm that an organization is truly making a difference This book is for organization managers and decision makers policymakers funders researchers and students studying applied social service research Benefits you ll get describes what types of information to collect and what questions this information can answer details the four phases of evaluation and the steps involved in each phase and information on various types of research consultants and advice selecting one *Results Now for Nonprofits* Mark Light,2011-01-06 Build your nonprofit into a high performer with this practical approach to purpose strategy operations and governance Planning is vital to achieving your nonprofit s purpose too bad most nonprofits are strapped for time Not anymore Using a lightning fast and inclusive process Results Now puts purpose strategy operations and governance into one user friendly comprehensive plan that your board can pass in a single vote and your organization can maintain as a regular part of its business throughout the year Results Now for Nonprofits relies on accountability and performance measurement to increase the level of effective decision making This big picture first details next planning process helps you Use the Results Now master plan as a centerpiece of board meetings and as a standard part of board meeting advance information Foster a welcome climate for give and take strategic thinking Clarify the organization s story for the community and keep people on point about what s important Develop team cohesion Orient newer leadership members and recharge seasoned ones Attract new funders who reward nonprofits who plan A must have for all nonprofit executives and directors members of boards and trustees and nonprofit managers Results Now for Nonprofits is a results driven practical tool that will help your organization achieve its mission values and destiny

Performance Measurement Harry P Hatry,2006 Long before reinventing government came into vogue the Urban Institute pioneered methods for government and human services agencies to measure the performance of their programs This comprehensive guidebook synthesizes more than two decades of Harry Hatry s groundbreaking work It covers every component of the performance measurement process from identifying the program s mission objectives customers and trackable outcomes to finding the best indicators for each outcome the sources of data and how to collect them Hatry explains how to select indicator breakouts and benchmarks for comparison to actual values and describes numerous uses for performance information Since the publication of the first edition in 1999 the use of performance measurement has exploded at all levels of U S government in nonprofit agencies and around the world The new edition has been revised and expanded to address recent developments in the field including the increased availability of computer technology in collecting and presenting information the movement to use outcome data to improve services and the quality control issues that have emerged as data collection has increased It is an indispensable handbook for newcomers and an important resource for experienced managers looking to improve their use of outcome data Performance and Productivity in Public and Nonprofit Organizations Evan M. Berman,2015-06-11 The revised edition of this accessible text provides a balanced assessment and overview of state of the art organizational and performance productivity strategies Public and nonprofit

organizations face demands for increased productivity and responsiveness and this practical guide offers strategies based on current research and scholarship that respond to these challenges The book s comprehensive coverage includes rationale for productivity and performance improvement evolution of productivity improvement the quality paradigm customer service information technology traditional approaches to productivity improvement re engineering and restructuring partnering and privatization psychological contracts and community based strategies In addition to updating the examples of the first edition this new edition also highlights the growing use of enterprise funds partnership models of privatization and web based service delivery Each chapter concludes with a useful summary and all new application exercises

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